

MMTC LIMITED

Core No.1, Scope Complex, 7 Institutional Area, Lodhi Road, New Delhi 110003.

**INVITES
EXPRESSION OF INTEREST (EOI)**

**for Empanelment of Suppliers for supply of Ferro-Alloys in India, for 3 Years upto
31.3.2019**

No. MMTC/Min/Ferro-Alloys/2016-17

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Invitation for Expression of Interest

MMTC invites application for empanelment of suppliers for Ferro-Alloys in India for
1) Manufacture of steel in NINL 2) Export/domestic trade enquiries received by MMTC.

About MMTC

MMTC is a Government of India enterprise and is one of the largest international companies of India. NINL is a JV company of MMTC which is in the manufacture of steel.

Scope of work

Empanelment of suppliers of Ferro-Alloys by MMTC. Information is to be submitted as per Annexure-A attached

Objective of the EOI for empanelment

On the basis of receipt of EOI from the bidders, MMTC shall shortlist a panel of suppliers, for supply Ferro Alloys. MMTC shall be entering into an MOU with the shortlisted bidders for supply of ferro-alloys to NINL/export enquiries/ other customers located in India.

Thereafter against trade enquiries / tenders received by MMTC, MMTC shall extend Limited tenders to the shortlisted suppliers. Signing of the MOU shall not be binding on either the bidder or on MMTC and the shortlisted suppliers shall be free to decide on their participation in the limited tenders.

These shall be short duration tenders, and the terms and conditions will be indicated on the tenders, based on requirements of NINL/end users'. The supplier shall be asked to make their most competitive offer (Qty., Specifications, delivery, price, payment terms, etc.) in given format against such Limited enquiries/tenders sent to them.

Pre-qualification Criteria

- (i) The prospective supplier should be a manufacture (own facility/ conversion)/a supplier of ferro-alloys in India, who have supplied to steel plants in India/abroad.

- (ii) The prospective supplier(s) should not have been blacklisted / banned from supplying ferro-alloys for export/supply in India by Government of India, State Government(s), any PSU in India or any recognized foreign agency.

Submission of Expression of Interest

- (i) Prospective supplier(s) may down-load the EOI document from the website of MMTC www.mmtclimited.com. Formal application in the prescribed format, alongwith signed copy of full EOI document and Annexure – I & II duly filled in and signed by the applicant should be submitted.
- (ii) Last date for submission : 1100 hours on 10th August, 2016 in physical mode at MMTC Corporate Office or any of the Regional offices in India (as listed).
- (iii) Owner/Director/Partner/Proprietor/ authorized signatory of the Company/firm should sign the documents.
- (iv) Suppliers should submit the filled up Annexures alongwith supporting documents such as Company Brochure / Introductory letter, Last 1 to 3 years financial statements, bank reference letter (not older than 1 year), details of production capacity, product details, supplies made to steel plants/PSUs/Govt agencies.
- (v) Copies of statutory documents: 1. VAT/CST registration certificate 2. Excise details 3. MOA/Certification of Incorporation of company 4. PAN card of bidder/company 5. Copy of trade licence 6. I.E. code (optional) 7. List of Directors/partners/proprietor along with addresses 8. Plant address/Office Address/Contact person details 9. Bank details 10. Credit rating report from D&B/SMERA/Crisil/S&P/ICRA/CARE/Moody (In case it is not available, please indicate separately).

Validity of the EOI

1. The bidder's EOI is to be kept valid for acceptance for a period of 60 days from the date of submission of the EOI or such other extended period as mutually agreed.
2. Post empanelment a MOU shall be signed between MMTC and the bidder, as per format provided by MMTC. This MOU shall be valid for a period of 3 years.

General Terms and Conditions

- (i) MMTC reserves the right to accept or reject any/all EOI for empanelment without assigning any reasons whatsoever.
- (ii) Selection of supplier(s) from amongst the bidders will be done at the sole discretion of MMTC. Decision of MMTC shall be final and binding on bidders.
- (iii) Supplier(s) may clearly note that terms and conditions enumerated in this EOI are only illustrative and not exhaustive. The chosen supplier(s) from the panel will have to enter into transaction contract as devised by MMTC.
- (iv) Prospective supplier(s) can also be asked to furnish additional information.
- (v) The prospective supplier(s) shall ensure compliance of all Government regulations/conventions/policies/guidelines/orders, etc, in force in India.

No Contractual Obligation

MMTC is not bound contractually or in any way to any of the bidders to this EOI and not liable for any costs or compensation in relation to the consideration of this EOI incurred by the bidders.

Disclaimer

Mere applying against this EOI does not in any way commit or otherwise obliges MMTC to proceed with all or any part of the EOI process. MMTC at its absolute discretion elect to abandon the EOI either in part or in whole without giving prior notice to the prospective suppliers.

LIST OF MMTC OFFICES FOR SUBMISSION OF COMPLETED DOCUMENTS

CORPORATE OFFICE

Core 1, 7, INSTITUTIONAL AREA, SCOPE COMPLEX, LODI ROAD,
NEW DELHI-110 003

Contact Person : Kaushik K Paul, General Manager, Ph: 011-24362077, 9163504444

VIZAG REGIONAL OFFICE

MMTC BHAWAN, PORT AREA, VISHAKAPATNAM 530-035, A.P.

Contact Person: S K Das, General Manager, Ph: 0891-2562771/2562909

JAIPUR REGIONAL OFFICE

2nd Floor, Block-C, Gaurav Tower - II, Malviya Nagar, JLN Marg Jaipur -302017 Rajasthan

Contact Person: A. N. Gaur, Additional General Manager, Ph.:0141-2554809

KOLKATA REGIONAL OFFICE

NIC BUILDING, 4TH FLOOR, 8, INDIA EXCHANGE PLACE, KOLKATA - 700-001, WEST BENGAL.

Contact Person: **Subrata Saha, General Manager**, PBAX: 033-22103451/033-22427109

BHUBANESWAR REGIONAL OFFICE

ALOK BHARTI COMPLEX, 7TH FLOOR, SAHID NAGAR, BHUBANESHWAR - 751-007, ODISHA.

Contact Person: T. K. Sengupta, Cheif General Manager, Ph.: 0674-2546848

AHMEDABAD REGIONAL OFFICE

2, NAGINDAS CHAMBERS, USMANPURA, ASHRAM ROAD, AHMEDABAD - 380-014, GUJARAT.

Contact Person: S M Babu, General Manager(F&A), Ph.: 079-27545563

MUMBAI REGIONAL OFFICE

MMTC HOUSE, PLOT NO. C-22, BLOCK - E, BANDRA KURLA COMPLEX, BLOCK-E, BANDRA(E), MUMBAI - 400051, MAHARASHTRA.

Contact Person: P. Ramachandran, General Manager. Ph.: 022-26572807

CHENNAI REGIONAL OFFICE

ESSAR HOUSE, 6, ESPLANADE, CHENNAI - 600-108, TAMIL NADU.

Contact Person: J V N Rao, General Manager, Ph.: 044-25341938

HYDERABAD REGIONAL OFFICE

9-1-76 TO 77/1/B, 3RD FLOOR, S.D. ROAD, SECUNDERABAD - 500-003, A.P.

Contact Person: T S Rao, General Manager, Ph.: 040-27804033, 09849076000

ANNEXURE-I

Please indicate product list

S. No.	Product	Typical Grade which bidder can supply	Specification and size	Please tick product of your choice
1	H.C. FeCr	1) Cr > 60% min 2) 56% < Cr < 60% min	To be indicated by MMTC against specific enquiries from time to time for supply	
2	H.C. FeMn	1) Mn > 70% min 2) Mn > 75% min	-do-	
3	SiMn	65/(15 or 16)	-do-	
4	SiMn	60/(14 or 15)	-do-	
5	FeSi	Si > 70%	-do-	
6	Ferro Vanadium		-do-	
7	Ferro Molybdenum		-do-	
8	Ferro Titanium		-do-	
9	Any other (please specify) * a) b) c) d)		-do-	

*- In case the producer would like to supply other products like SiMn (LC, MC), FeMn (LC, MC) , etc please indicate against 9)

Authorised Signatory

EOI FOR SUPPLY OF FERRO-ALLOYS
CATEGORY A) MANUFACTURERS

Sl.No.	Particulars	Details
1	Name of the Bidder alongwith complete address, phone numbers, fax numbers, e mail addresses, etc.	
2.	Details of Ownership/Constitution : Whether Government/ Semi Government/ PSU/ Private Limited/ Public Limited Company/ Partnership/Proprietorship	
3	Addresses of Manufacturing Facilities, products & annual capacity, whether DTA / EOU unit etc.	
4.	Approx. Quantity/Value (productwise) of Production/sales for last 1-3 financial years	
5.	Name of the major buyers in India to whom supply has been made. (Attach copies of POs)	
6.	Whether supply made to NINL/MMTC in last 5 years. Pl give details – Year and Product	
7	Has the Bidder been black listed/banned by the Government of India, any State Government, any PSU in India or any other agency. If yes, details thereof	
8	Declaration (to be given in the Company's letter head)	Annexure-III
9.	Whether IFAPA member / Any other Trade bodies	
10.	Whether SME/MSME	
11.	List of attachments submitted	

In case photo copies are submitted, they should be duly certified as true copies with the company seal.

Authorised Signatory

EOI FOR SUPPLY OF FERRO-ALLOYS
CATEGORY A) TRADING COMPANIES

Sl.No.	Particulars	Details
1	Name of the Bidder alongwith complete address, phone numbers, fax numbers, e mail addresses, etc.	
2.	Details of Ownership/Constitution : Whether Government/ Semi Government/ PSU/ Private Limited/ Public Limited Company/ Partnership/Proprietorship	
3	Addresses of Warehouse / Depot Facilities (if any), products etc.	
4.	Approx. Quantity (productwise) / Turnover for last 1-3 financial years	
5.	Name of the major buyers in India to whom supply has been made. (Attach copies of POs)	
6.	Whether supply made to NINL/MMTC in last 5 years. Pl give details – Year and Product	
7	Has the Bidder been black listed/banned by the Government of India, any State Government, any PSU in India or any other agency. If yes, details thereof	
8	Declaration (to be given in the Company's letter head)	Annexure-III
9.	Whether member of any Trade Bodies, please give details	
10.	Whether SME/MSME	
11.	List of Attachments submitted	

In case photo copies are submitted, they should be duly certified as true copies with the company seal.

Authorised Signatory

DECLARATION

Proforma of declaration regarding banning of business dealings

In case of proprietary concern

I hereby declare that neither I in my personal name or in the name of my proprietary concern M/s Which is submitting the accompanying bid nor any other concern in which I am a proprietor nor any partnership firm in which I am or was involved as partner are not currently banned by MMTC or by Ministry of Commerce or Govt of India or any of the PSU under Ministry of Commerce except as indicated below:

(Give particulars of banning of business dealings, in absence thereof mention “NIL”.

I hereby do further declare that the following notice(s) have hitherto been issued against proposed action for banning business dealings or the following action for banning business dealings by MMTC or by Ministry of Commerce or Govt of India or any of the PSU under Ministry of Commerce has been taken in my personal name or in the name of any proprietary concern of mine or against any partnership firm of which I was or am the partner.

No & date of show cause notice or notice of banning the business dealings by MMTC or by Ministry of Commerce or Govt of India or any of the PSU under Ministry of Commerce	Period for which business dealing has been banned	Present Status

In case of partnership firm

We hereby declare that neither we, M/s Which is submitting the accompanying bid nor any partner are involved in the management of said firm either in his individual capacity or as proprietor of any concern or as partner of any firm in which he/she was a partner are not currently banned by MMTC or by Ministry of Commerce or Govt of India or any of the PSU under Ministry of Commerce except as indicated below:

(Give particulars of banning of business dealings, in absence thereof mention “NIL”.

We hereby do further declare that the following notice(s) have hitherto been issued against proposed action for banning business dealings or the following action for banning business dealings by MMTC or by Ministry of Commerce or Govt of India or any of the PSU under Ministry of Commerce has been taken against the above firm or any partner involved in the management of the firm in his individual capacity or as proprietor of any concern or as partner of any firm in which he/she was a partner of any firm.

No & date of show cause notice or notice of banning the business dealings by MMTC or by Ministry of Commerce or Govt of India or any of the PSU under Ministry of Commerce	Period for which business dealing has been banned	Present Status

In case of Company

We hereby declare that we, M/s are not currently banned by MMTC or by Ministry of Commerce or Govt of India or any of the PSU under Ministry of Commerce except as indicated below:

(Give particulars of banning of business dealings, in absence thereof mention "NIL").

We hereby do further declare that the following notice(s) have hitherto been issued against proposed action for banning business dealings or the following action for banning business dealings by MMTC or by Ministry of Commerce or Govt of India or any of the PSU under Ministry of Commerce has been taken against the us

No & date of show cause notice or notice of banning the business dealings by MMTC or by Ministry of Commerce or Govt of India or any of the PSU under Ministry of Commerce	Period for which business dealing has been banned	Present Status

It is understood that if this declaration is found to be false, MMTC shall have the right to reject my / our bid and if the bid has been resulted in contract, the contract is liable to be terminated.

Place
Date

Signature of bidder
Name & Designation of the signatory.