



1st Sep 2020 Hotel Radisson Blu, Chittagong Bangladesh

# BANGLADESH COAL CONFERENCE 2020

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SteelMint

Events

### BANGLADESH

163 Million Population

8% GDP

3 MnT Scrap Import

11 MnT Steel Melting Capacity by 2025





### **About the CONFERENCE**

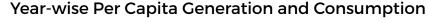
**Although** burning coal for electricity generation is lessening in many countries, the Bangladesh story is somewhat different. Being a new market, Bangladesh is an exciting country in terms of its coal narrative. While the high horse Western countries have heightened attention on the environment amid concerns about the adverse effects of climate change, emerging economies like India, Pakistan and Bangladesh are planning to increase reliance on fossil fuels – mainly imported coal – to fuel their growing power generation systems.

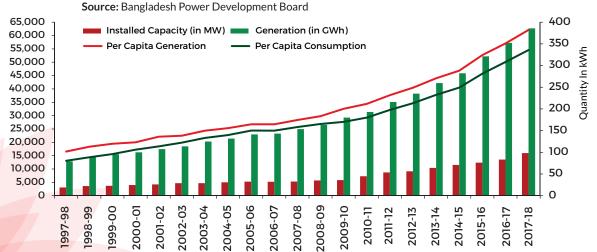
In Bangladesh, coal imports have gone up remarkably on the back of the material's rising demand in the country, thus increasing business opportunities for overseas coal suppliers. Notably, the government has laid stress on usage of coal over other fuels in generation of electricity. To ease imports into the country, the government is also mulling over elimination of import duty on coal.

The rise in coal imports in Bangladesh has made the country a lucrative market for overseas coal suppliers. As it happens, India's Coal India Limited (CIL) too is in the process of crafting a blueprint for exporting coal to its neighbour.

### **Surging Power Demand**

**The** rise in power demand is an inevitable result of rapid economic development and shortage in coal supply is the main impediment to expanding power capacity.

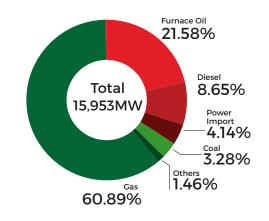




# Bangladesh Banking on Coal to Slash Dependence on Gas-based Power

Towards the end of FY 2018 the Bangladesh Power Development Board had highlighted that gasbased power plants accounted for a lion's share in the overall installed capacity. However, under the Power System Master Plan 2016, the country is aiming to increase the share of coal-fired projects at the expense of gasbased plants by 2041, as evaluated under five possible scenarios.

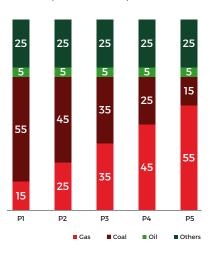
# Fuel-wise Break-up of Installed Capacity at the end of FY18



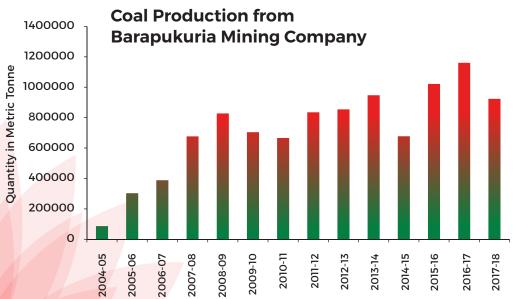
Source: Bangladesh Power Development Board

# Projected Fuel-wise Share in 2041 (Share in %)

P indicates possible outcome as depicted under PSMP



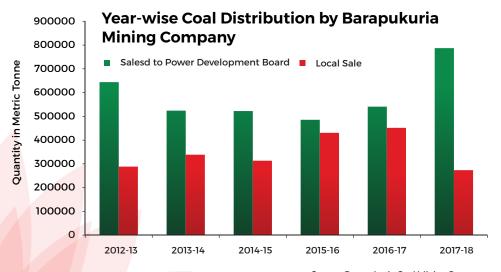
### **Limited Domestic Availability**



Source: Barapukuria Coal Mining Company

Bangladesh sources domestic coal from the Barapukuria coal mine, which is the sole operational mine in the country. Apart from Barapukuria, four coalfields namely Khalaspir in Rangpur, Phulbari and Dighipara in Dinajpur and Jamalgonj in Joypurhat/Naogaon have combined estimated reserves of more than 3 BnT. However, the remaining mines are under preliminary consideration, wherein production is slated to begin in 2025.

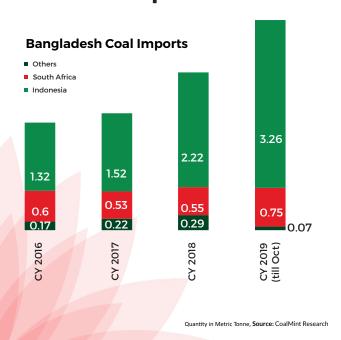
### **Domestic Supply Off-Balance**



Bangladesh's limited domestic coal reserve was further exposed by the country's decision to suspend coal sales to the local industries from 19 March 2018 in order to augment supplies to government-owned coal-fired utilities.

Consequently, sales to local buyers witnessed a steep decline of 39% Y-o-Y to 273,287 MT in the Bangladeshi FY18.

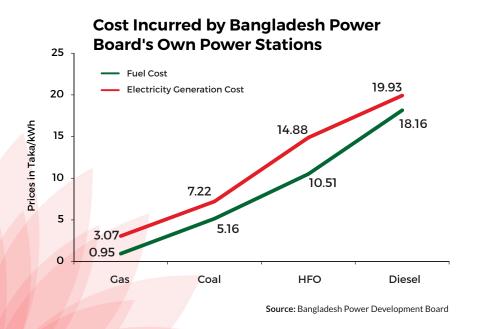
# Domestic Scarcity, Proposed Power Plan Aimed to Boost Imports:



**Amid** suspension of coal supply to local buyers and as a consequence of plans to expand coal-fired power plants, imports are expected to boom to cater the growing demand.

Coal shipments to Bangladesh have spiralled by 79% year-on-year to 3.02 million tonnes (MnT) in the first nine months of this year compared to a total of 1.69 MnT imported in the corresponding period last year, as per the latest vessel line-up data compiled by CoalMint Research.

### **Major Hurdles for Power Sector:**



Bangladesh Power Development Board (BPDB) has been acquiring domestic coal at a subsidized rate in order to keep a check on the cost of electricity generation. However, with more imported coal-based plants supposed to come online, it would be a challenge for the country to provide electricity at affordable tariffs.

Besides, environmental concerns resulting from emission of greenhouse gases also pose a threat to the growth in power sector.

#### **Tentative Schedule**

#### 23rd March'2020

9:30 - 10:00   Inauguration - Opening Remarks 🥳					
Introduction – Bangladesh opening up for overseas coal suppliers					
10:00 - 10:20	Energy Consumption Growth in Bangladesh from End User Sectors - Steel, Cement and Brick Making				
10:25 - 10:45	Quenching the Rising Power Demand in Bangladesh – Reducing Reliance on Oil & Gas				
10:50 - 11:10	Bangladesh's Coal Demand Slated to Grow Threefold amid Long-Term Energy Diversification Plans				
11:10 - 11:40   Refreshment Break 👲 💢					
Analysing the Bangladesh Power Sector					
11:45 - 12:05	Bangladesh's Coal-fired Power Capacity Additions To Fuel Seaborne Thermal Coal Demand				
12:10 - 12:30	Upcoming Coal-Based Power Plants and Government Policies for Setting Up of Power Plant in Bangladesh				
12:35 - 12:55	Payra Power Plant – First in line among China-funded coal-fired power generation projects in Bangladesh				

#### **Analysing the Bangladesh Power Sector**

13:00 - 13:20 Significance of Payra Port for coal imports into Bangladesh – infrastructural development and sustainability

13:20 - 14:40 | Lunch Break

#### **Exploring Potential Markets for Coal Sourcing**

14:45 - 15:05 Current Scenario of Coal Production & New Coal Mine Development Projects in Bangladesh
15:10 - 15:30 Indonesia and South Africa to increase coal exports to Bangladesh
15:35 - 15:55 India as a Potential Coal Supplier to Bangladesh

15:55 - 16:25 | Refreshment Break 💆 🔏

#### **Measures Required to Support Power Sector**

16:30 - 16:50 Reopening of pre-partition railway links from North East India to Bangladesh to propel Indo-Bangla coal trade

16:55 - 17:15 Prospects and feasibility of setting up power plant in Bangladesh

17:20 - 17:40 Government Policies for Importing Coal in Bangladesh -- Bangladeshi government mulling over elimination of import duty on coal

17:40 - 18:00 | Networking 💥

### **Speakers**



**Tahreen Tahrima Chowdhury** Research Associate



**Muhammed Aziz Khan** Chairman



**Mohammed Malek**Managing Director



**Engr. Mohammed Shamsul Alam** General Manager



**Shah Abdul Maula**Project Director (Chief Engineer)



Commodore M Jahangir Alam Chairman



**Dr. Md Salim Uddin**Professor



**Ashok Singh** Country Head



**Zaheer Surka** Executive Director



Chok Kian Loong
Director



**Gultaj Kanwal** General Manager



**Shri Satyendra Nath Tiwary** Director(Marketing)

# **Speakers**



**Engr. A.M. Khurshedul Alam** Chief Executive Officer (CEO)



**Dr. Krishna Kumar Dwivedi** Commissioner & Secretary to the Govt. of Assam



**Tipu Munshi** Minister of Commerce

# **Sponsorship BENEFITS**

DELIVERABLES & BENEFITS	Principal (1 Company)	Platinum (2 Companies)	Gold (3 Companies)	Silver (4 Companies)	Associate (7 Companies)
Video Display during the Program	Yes (Max 3-5 min)	Yes	-	-	-
Reserved Gala Dinner Table	Exclusive	Exclusive	Reserved	Reserved	Reserved
Meeting Area	Reserved	-	-		-
Exhibition Stall	2 Premium Stalls (Reserved)	1 Stall (As per availability)	-	-	-
Advertisement in The Event Book	Premium	Premium	One Full Page	One Full Page	One Full Page
Complimentary Delegate Passes	8	6	4	3	2
Acknowledgment during the time of Conference	Yes	Yes	Yes	-	-
Company Profile & Logo in the Website as per Hierarchy	Top Tier	2nd Top	3rd	4th	5th
Company Logo on the Back-drop	Yes	Yes	Yes	Yes	Yes
Promotion through Emails & Social Media	Yes	Yes	Yes	Yes	Yes
Recognition on Promotional Materials as per Hierarchy	Yes	Yes	Yes	Yes	Yes
Insertions in the Delegate Kit (Gift/Brochure)	Yes	No	No	No	No
Fees (In USD)	21,500	14,300	10,000	7,200	5,000

# Other Sponsorship Opportunities Available:

#### **DINNER SPONSOR**

**USD 11,500** 

- ✓ Three Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Dinner Area
- ✓ Social Media Promotions

#### DELEGATE KIT SPONSORSHIP

**USD 7,000** 

- ✓ Two Complimentary Passes
- ✓ Company logo to be printed on the delegate bag
- ✓ Logo on the Website
- ✓ Social Media Promotions

#### NETWORKING LUNCH SPONSOR

**USD 7,200** 

- ✓ Two Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Lunch Area
- ✓ Social Media Promotions

# ADVERTISEMENT IN THE EVENT BOOK

**USD 600** 

Full Page Advert in Event Book

# **NETWORKING TEA SPONSOR**

**USD 4,000** 

- √ Two Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Networking Area
- Social Media Promotions

# **Exhibition BENEFITS**

Benefits	Space 64 Sq.ft	
Company Logo in Events Website	Yes	
Branding (Web e-mailers, social media)	Yes	
Delegate Passes	2	
Exhibition Space	8x8 feet	
Standard Fee (29th Dec Onwards)	2,800 USD	
Facilities with the Stall	Space 64 Sq.ft	
Spotlights	2	
3 Pin Electrical Socket	1	
Table	1	
Chairs	2	
Waste Bin	1	
Carpet	6 Sq.ft	
Fascia Exhibitor Name (Vinyl) & Stall Number	Yes	

### **Exhibition LAYOUT**



### Per Delegate Fee

Standard Fee

On Spot

USD 600

USD 700

Standard Fee Expires On 7<sup>th</sup> Mar 2020 /

### **Delegate Benefits**



Attendance in all the sessions



Access to conference documents & speaker presentations



Delegate kit



Refreshment lunch & dinner





## **Major Participants from Previous EDITION**

#### Steelmakers

















**LIBERTY** 









#### **Suppliers**

















Holding







MITSUI & CO.

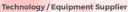
































### **Events TIMELINE**



Organizer

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**Knowledge Partner** 







#### CONTACT OUR TEAM

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