





West Bengal Sponge Iron Manufacturers Association





5th Indian

DRI & METALLICS

Conference

# About the **Conference**

SteelMint Events & CoalMint is thrilled to announce the highly anticipated 3-day mega event – The 6th Indian Iron Ore & Pellet Summit, 3rd India Coal Outlook Conference & 5th Indian DRI & Metallics Conference.

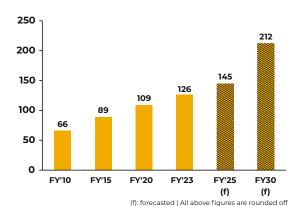
The event is scheduled to take place from August 24th to 26th, 2023 in the vibrant city of Kolkata, West Bengal, India.

India is the brightest spot in the global steel industry and Ministry of Steel projections show that the industry is expected to grow at a CAGR of 7% till 2030. Phenomenal growth in steel production is expected to cater to rising domestic demand from an array of sectors. The steelmaking raw material landscape has been witnessing rapid changes of late with landmark policy amendments reshaping the mines and minerals industry. At the forefront are key issues concerning raw material quality and continued availability.

Further, with fast-paced growth in steel production concerns pertaining to sustainability have assumed heightened significance and the onus is on steel mills to shore up their ESG credentials and emissions profiles. SteelMint's annual flagship conference seeks to delve deep into these issues and facilitate in-depth discussion of the challenges confronting the industry.

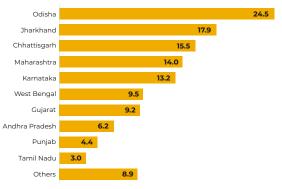
# India's Growth Story

# India's Crude Steel Production (FY'10-FY'30)



Quantity in million tonnes (mnt) | Source: SteelMint

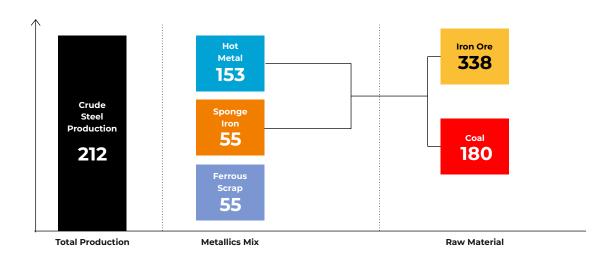
# India's Top-10 Crude Steel Producing States in FY'23



All above figures are rounded off

Quantity in million tonnes (mnt) | Source: SteelMint

# What to expect from Indian Steel Market in 2030?



Hot Metal figures includes cold pig iron | Quantity in Mnt | Source : SteelMint

# Sponsor



# About the **Organizer**



**SteelMint Events** is a networking & events platform, that has successfully hosted over 30 National and Global events since its launch in 2014 and hosted over 11,000 participants worldwide with an objective to facilitate knowledge sharing and better networking for trade. Our conference participants are from diverse backgrounds and include industry thought leaders, buyers, sellers, traders, steel manufacturers, technology & equipment suppliers, researchers, and analysts.

# About Partners



The Steel Re-rolling Mills Association of India (SRMA, West Bengal), was established in 1940 under the sponsorship of the Government of India. The late J.C. Mahindra, Advisor on Steel Supplies to the Government of India, served as the Chairman. The primary objective of SRMA is to diversify the uses and applications of the steel sector. Since its inception in Kolkata (WB) seven decades ago, the association has maintained a proactive connection with the state, and center to form policies suited to the steel industry's needs. Currently, SRMA has around 222 members pan India with 100+ WB members, with a total production capacity of more than 20 Million MT per annum.

### The West Bengal Sponge Iron Manufacturers Association

**(WBSIMA)** was established in 2005 as a registered Society with its headquarters in Kolkata. Since its establishment, the association has



consistently maintained a proactive relationship with the state and central authorities to develop policies that cater to the unique requirements of the steel industry. Currently, WBSIMA has 62 iron ore consuming members inc D.R.I (Sponge Iron) and downstream units under its umbrella. These members account for a capacity of 9 MTPA of Sponge Iron. The Units are located in Paschim Bardhhaman, Bankura, Purulia, and Jhargram districts in the southwestern part of the state, within a radius of about 10-100 kms of the coal mines. Most of the Units are in the MSME and large sector.

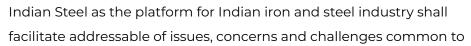
# About **Supporting Associations**

#### **World Coal Association**

The World Coal Association is a leading organization that represents industry leaders who are dedicated to creating a sustainable future for global coal. Their mission is to actively contribute to achieving worldwide economic and environmental aspirations for clean coal usage, technology, and innovation.

WCA's focus is on markets that continue to produce and/or use coal, as they strongly support their right to choose coal. WCA collaborates with industry stakeholders across the globe and leverage their voice to educate and raise awareness of coal and clean coal technologies.

#### **Indian Steel Association**

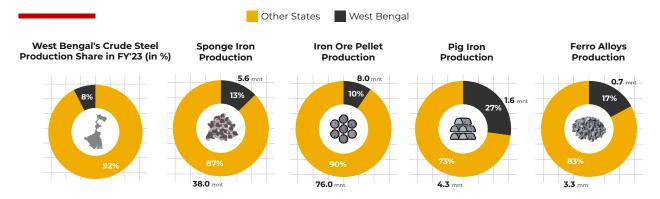




its members with Government and other stakeholders within and outside India in compliance with all applicable laws and regulations, including but not limited to the competition laws in India and abroad, for the time being, in force. The VISION of Indian Steel Association is to "work towards transforming the Indian Steel Industry as a global leader acclaimed for its Quality, Productivity and Competitiveness, with focus on health, safety and environment, along with growing thrust on innovation through R&D, adopting an inclusive and collective approach".

West Bengal's Contribution to India's Steel

# **Production**



# What to **Expect?**



**500+** Participants



**20** Sessions



**50+**Speakers

# Who Should Attend and Why?



### **Miners**

Key govt. policies that may impact iron ore, coal & steel industry



# DRI/Pellet Manufacturers

Should attend the conference to cater to the growing demand of Sponge Iron as raw material in India from Induction furnace route



### Coal Buyers/ Traders

Global factors to look out for in the near term



# **Equipment** Supplier

Efficient and cutting edge technologies will play an important role in increasing steel production efficiency, quality and effective use of steel in this modern era.



### Technology Provider

Hear about the upcoming expansion plans



### Steel Manufacturer/ Trader

To understand about changing demand-supply dynamics of raw materials.



# **3rd India Coal Outlook Conference**

The world's largest developing economies and coal consumers, India and China, are seeking a G20 pledge to commit on 'multiple energy pathways' in reducing carbon emissions rather than total coal phase out.

So, is coal on the retreat in India or, for that matter, China? Seems unlikely. Government authorities in India have time and again reiterated that coal would continue to play an important role until at least 2040 as an affordable energy source for which demand is yet to peak in the country.

Current forecasts are that coal imports may rise by around 5% in 2023 even as domestic production touches historic highs.

# Key Focus **Areas**

- ✓ Is coal the cornerstone of India's current and future energy security?
- ✓ India's projected coal demand by 2030 and outlook on imports
- ✓ Commercial Coal Mining Ambition vs Reality
- ✓ Will downslide in global non-coking coal prices continue in 2023?
- ✓ Global metallurgical coal & coke market trends: Will supply concerns intensify?
- ✓ Climate change & shipping: Which way is the tide turning?
- ✓ Carbon trading Investing in the future



# 6th Indian Iron Ore & Pellet Summit

The premier annual event – 6th Indian Iron Ore & Pellet Summit will laser-focus on key issues of the Indian iron ore and pellet industry. The focus will be on changing demand-supply dynamics, changes in policy and impact on the market, India's increasing shift towards decarbonization as well as Chinese steel demand dynamics and the outlook on iron ore imports and prices.

# Key Focus Areas

- ✓ India iron ore and raw material requirement by 2030
- ✓ Key government policies to look out for in the Indian iron ore industry
- ✓ How are dynamics changing in key iron ore producing states?
- ✓ China's iron ore import market dynamics 2030
- ✓ India's increasing pellet capacities
- ✓ Will the stress be on domestic consumption or exports?
- ✓ Will India need to import high grade ore to achieve decarb goals?

# 5th Indian DRI & METALLICS Conference

# 5th Indian DRI and Metallics Conference

India is the world's largest producer of direct reduced iron (DRI). DRI, among other metallics, has a share of about 25% of India's total crude steel production. However, coal-based rotary kilns are the principal means of DRI production in India and concerns related to sustainability and energy efficiency continue to cloud the outlook on DRI production in the country. This conference seeks to incite discussion on the possible energy transition pathways for DRI producers, the government's coal gasification policy and its ramifications for the sector, the ever-growing emphasis on domestic scrap generation, and the prospects for exports of metallics.

# Key Focus Areas

- ✓ Future of Indian sponge iron industry
- ✓ Indian sponge iron exports at all time high; how big can be the export market?
- ✓ Recycling gaining pace in India- The potential of Indian pig iron export market
- ✓ Technology advancements in the sponge iron industry/ Measures taken by companies to reduce carbon emissions
- ✓ What is coal gasification policy and how will it impact Indian sponge iron industry?-Pricing trends – short to medium term

# **Speakers**



**T. Saminathan**Chairman-cum-Managing
Director





**A K Jha** Chairman





**PM Prasad**Chairman-cum-Managing
Director





**G. Rajesh**Director of Mines - Directorate
of Mines & Geology





**Dr. Suresh Shanbhogue**Director, Directorate of
Mines & Geology



स्त्रान ऐवं भूविज्ञान निदेशालय, गोवा सरकार Directorate of Mines & Geology Government of Goa



Sumit Deb President





**Yogesh Bedi** Chief Urban Mining & Steel Recycling Businesses





Manish Sarda
Director





Rajesh Gupta
Director





**Thomas M Cherian**Managing Director





**Vishwanath Suresh**Director (Commercial)





**Abhishek Agrawal** Executive Director





**Amita Khurana**Group Chief- Raw Materials
Procurement

**TATA STEEL #** WeAlsoMakeTomorrow



**ND Rao** President





Kapil Dhagat
EVP - Head BU CMG & Mining

STEEL & POWER



Puneet Jagatramka EVP - Opex & Bulk Procurement





**Himanshu Bajaj**President

**IMR** 



**K C Muraleedharan** General Manager (Corp. FM)





**Suneet Kochhar**Vice President





**Sachin Shetty** Managing Partner





**Andrey Ryabinin** CEO





**Manish Singla**Associate Director





**Rakesh Arora** Managing Partner



## Tentative **Schedule**

### Day 1 | 24. 08. 2023

### 08:00 - 12:00 | Registrations

10:00 - 11:30

**Inaugural Session - The growth story in India's steel sector** and contribution of West Bengal in particular (Common Hall)

11:30 - 12:45

### India's steel production targets & emerging raw material demand scenario (Common Hall)

India's steel supply-demand outlook, 2030: An overview

India's raw material requirement dynamics by 2030

What does Govt's order of blending pet coke in coke making mean?

How are Indian mills responding to the decarbonization challenge? A look at the changing raw material mix

13:00 - 14:00 | Networking Lunch | | 🔭 💥

### 14:00 - 15:00

### Is coal the cornerstone of India's current and future energy security? (Hall A | Coal)

What is India's current and projected power demand?

How is the energy demand matrix evolving?

Significance of alternate fuels as India transitions to a low-carbon era

How fast can India adopt clean coal technologies, green hydrogen?

### Indian iron ore supply- demand balance by 2030 (Hall B | Iron Ore))

Upcoming iron ore mining capacities in India by

Deteriorating grades and their impact on carbon emission targets

What are the probabilities of iron ore imports into India by 2030?

Hall A Hall B Common Hall

#### 15:00 - 16:30

# India's projected coal demand by 2030 and outlook on imports (Hall A | Coal)

Sector-wise current and future demand for coal in India

What are the key factors driving coal imports?

Higher domestic coal production to put a brake on imports?

What steps are being taken to address logistical challenges?

Will CIL consider long-term supply agreements for non-power sector?

# How are dynamics changing in the key iron ore producing states? (Hall B | Iron Ore)

Upcoming mine block auctions and way forward

Is Maharashtra becoming the next mining hub?

When is iron ore production from Goa likely to start?

#### 16:30 - 17:30

# Commercial Coal Mining - Ambition vs Reality (Hall A | Coal)

How successful have been the commercial coal mine auctions? A CoalMint report card

How can commercial coal mines contribute to India's growing demand?

What policy changes have been made to garner active participation in auctions?

What are the causes delaying operationalisation of commercial coal mines?

# Global dynamics of pellet trade and its impact on the Indian market (Hall B | Iron Ore)

Snapshot of global pellet market (capacity, production, trade flows)

What is the future of Indian merchant pellet plants?

Which are the emerging markets for Indian pellet makers?

The role of betters in Decarbonization and increase in productivity

### 18:00 - 19:15

### **Success Stories (Common Hall)**

19:20 - 22:00 PM | Cocktail & Networking Dinner | | |

Hall A Hall B Common Hall

### Day 2 | 25. 08. 2023

#### 10:00 - 11:30

### How are steel markets preparing to address carbon emissions? (Common Hall)

How are global markets preparing for addressing decarbonization?

Best practices Indian mills can adopt to combat carbon emissions

Will demand for high grade raw material increase in near future?/ The growing challenge of deficit in high-quality raw materials

National Green Hydrogen Mission - Govt's initiatives to boost hydrogen-based DRI

#### 11:30 - 12:45

### Key govt policies to look out for in the mining sector (Common Hall)

What is the status of NMI (National Mineral Index)

Rationalization of Royalty on Royalty

MDPA/ Captive Vs Merchant

How long will the high premiums sustain for mine block auctions?

Beneficiation policy

13:00 - 14:00 | Networking Lunch

### 14:00 - 15:00

### Will downslide in global non-coking coal prices continue in 2023? (Hall A | Coal)

Impact of China lifting trade embargo on Australian

Russia's pivot to the East - Will suppliers keep offering higher discounts?

Indonesia's tweaking of HBA rules: near-term implications

EU demand & global trade dynamics - Price patterns, inflation and thereafter

Will South African coal continue to enjoy a price advantage in India?

### Future of metallic exports from India (Hall B | DRI)

Grade preference for Indian sponge from emerging markets like Bangladesh and Nepal

Can India be a significant pig iron exporter in the near future?

What is the future of merchant trade as mills opt for forward integration?

> Hall B Common Hall Hall A

#### 15:00 - 16:00

# Global metallurgical coal & coke market trends: Will supply concerns intensify? (Hall A | Coal)

Which way is global coking coal demand-supply balance tilting?

What are the factors triggering volatility in coking coal prices?

How can hedging be used to mitigate risk?

Emerging met coke supply hubs and global trade dynamics

Are met coke imports into India becoming increasingly viable?

### Recycling gaining pace in India (Hall B | DRI)

What is India's potential fo scrap generation by 2030?

Large mills are increasing their scrap feed; will it create supply imbalance for smaller mills?

Dependency on imports: how long will it continue?

#### 16:00 - 17:30

# Climate change & shipping: Which way is the tide turning? (Hall A | Coal)

How is decarbonisation shaping the global shipping industry?

India's growing prominence in global dry bulk market

Will global freight rates remain moderate in short term?

Low-carbon transition & impact on freight

# Future of coal based DRI plants in India (Hall B | DRI)

Measures taken by Indian DRI plants to control carbon emissions?

Is Govt set to discourage coal- based DRI plants in future?

Future of hydrogen/sync gas in DRI making in Indian context?

19:20 - 22:00 PM | Cocktail & Networking Dinner

Hall A Hall B Common Hall

Day 3	26. 08. 2023
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### 10:00 - 11:00

### **Carbon trading - Investing in the future (Common Hall)**

Alternative energy roadmap for India

Carbon market in India: Understanding regulatory & fiscal dynamics

Carbon trading/ETS: Principles and practices

### 11:00 - 12:00

### Global outlook and impact on Indian markets - The CXO's perspective (Common Hall)

India - the bright spot in global economy

Decoupling of global markets- Will India benefit from this?

Decarbonization - How are Indian businesses adapting to this change?

12:00 - 13:30

### **Motivational Session (Common Hall)**

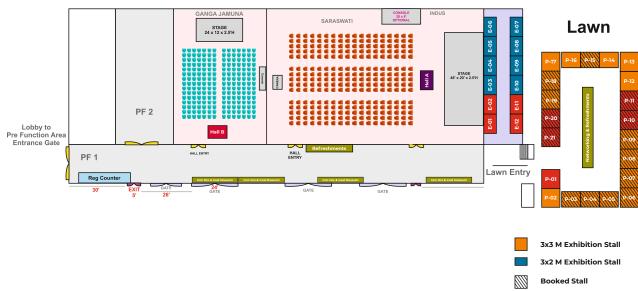
13:40 - 15:00 | Networking Lunch

### **Conference Closure & Vote of Thanks**

■ Hall A ■ Hall B ■ Common Hall

# Exhibition Layout

### **Conference Hall**



# **Exhibition Benefits**

Benefits	Space 6 Sqm (3x2)	Space 9 Sqm (3x3)	
Logo in Events Website	Yes	Yes	
Branding (Web e-mailers, social media)	Yes	Yes	
Delegate Passes	2	2	
Exhibition Space	3x2 meters	3x3 meters	
Fee (In INR)	175,000*	260,000*	
Facilities with the Stall	Space 6 Sqm (3x2)	Space 9 Sqm (3x3)	
Spotlights	2	2	
3 Pin Electrical Socket	1	1	
Table	1	1	
Chairs	2	3	
Waste Bin	1	1	
Carpet	6 Sqm	9 Sqm	
Fascia Exhibitor Name (Vinyl) & Stall Number	Yes	Yes	

<sup>\* 18%</sup> GST additionally applicable

# Sponsorship **Benefits**

Deliverables & Benefits	Title	Principal	Platinum	Gold	Silver
Video Display about the Company at the conference	Yes (3-5 min)	Yes (Max 3 min)	Yes (Max 2 min)	No	No
Exhibition Stall	Yes (2 Stalls)	Yes (1 Stall)	Yes (1 Stall)	No	No
Meeting Room in the Conference Venue Hotel	Yes	Yes (As per availability)	No	No	No
Advertisement in The Event Book	Premium	Premium	Premium	One Full Page	One Full Page
Complimentary Delegate Passes	12	8	6	4	3
Logo in Conference Promotion Video	As per Hierarchy 1st	As per Hierarchy 2nd	As per Hierarchy 3rd	As per Hierarchy 4th	As per Hierarchy 5th
Acknowledgement & Thank you note during the time of Conference	Yes	Yes	Yes	Yes	Yes
Company Profile & Logo in the Website of the Conference with Direct link to your Company Website	As per Hierarchy 1st	As per Hierarchy 2nd	As per Hierarchy 3rd	As per Hierarchy 4th	As per Hierarchy 5th
Company Logo on the BackDrop of the Stage	As per Hierarchy 1st	As per Hierarchy 2nd	As per Hierarchy 3rd	As per Hierarchy 4th	As per Hierarchy 5th
Company Logo in Promotional Emails & Social Media Promotions as per Hierarchy of Sponsorship	As per Hierarchy 1st	As per Hierarchy 2nd	As per Hierarchy 3rd	As per Hierarchy 4th	As per Hierarchy 5th
Top Tier Recognition on Promotional Materials of the Conference as per Hierarchy of Sponsorship	As per Hierarchy 1st	As per Hierarchy 2nd	As per Hierarchy 3rd	As per Hierarchy 4th	As per Hierarchy 5th
Promotional Gift (Compatable as per approval)	Yes	Yes	Yes	Yes	Yes
Company Brochure in the Delegate Kit	Yes	Yes	No	No	No
Reserved Gala Dinner Table	Exclusive	Exclusive	Reserved	No	No
Fees (In INR)	2,500,000	2,000,000	1,500,000	1,000,000	6,00,000

\*GST Additionally Applicable

## For other sponsorship opportunities

[ Networking Tea, Lunch, Cocktail & Dinner etc ]

Please contact Mr. Nitish Shukul

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# Per Delegate Fee



Early Bird Fee

Early bird offer is valid till Saturday 15th July 2023

\*this fee is applicable only for the parent companies registered in India



\*18% GST Additionally Applicable

# Delegate **Benefits**



Attendance in all conference sessions



Networking



Access to conference documents & speaker presentations



Delegate kit



Refreshment lunch & dinner

# Conference Venue



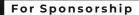
# **CONTACT OUR TEAM**



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