



20th-21st Sep'2022
Bangladesh

**3rd STEEL &
RAW MATERIAL
CONFERENCE**
Emerging Bangladesh

SCRAP • DRI • HRC • TECHNOLOGY



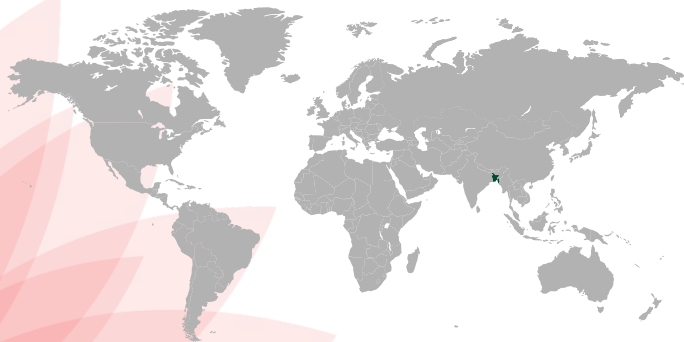
BANGLADESH

167 Million Population

6.4% GDP

4 MnT Scrap Import

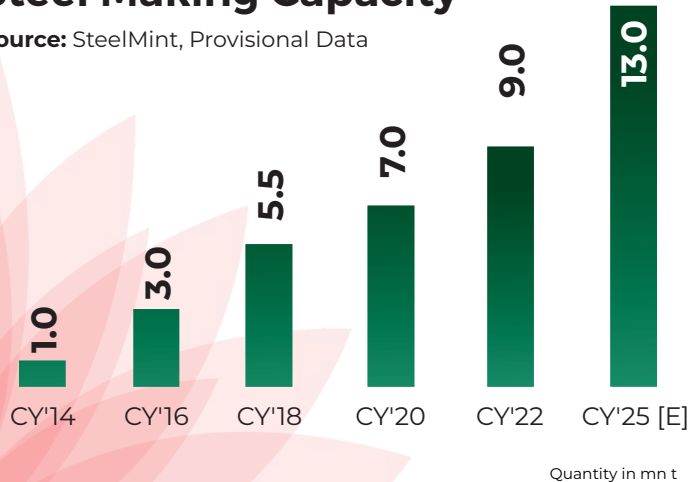
13 MnT Steel Melting Capacity by 2025



Bangladesh is one of Asia's key emerging and fastest growing economy. Its galloping growth rate requires infra development at an unprecedented scale, underscoring the demand for steel, cement, power etc. It is globally the 2nd-largest destination for scrapped ships and one of the largest ferrous scrap consumers with imports touching 4 mnt currently. To power economic growth, its coal imports are expected to touch 18 mnt by 2025.

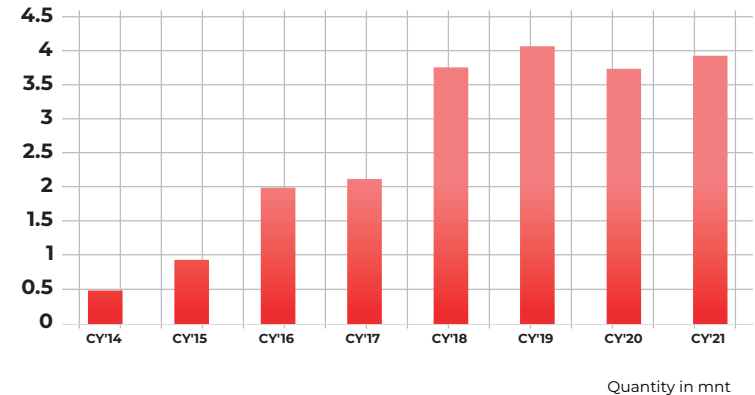
Bangladesh Steel Making Capacity

Source: SteelMint, Provisional Data

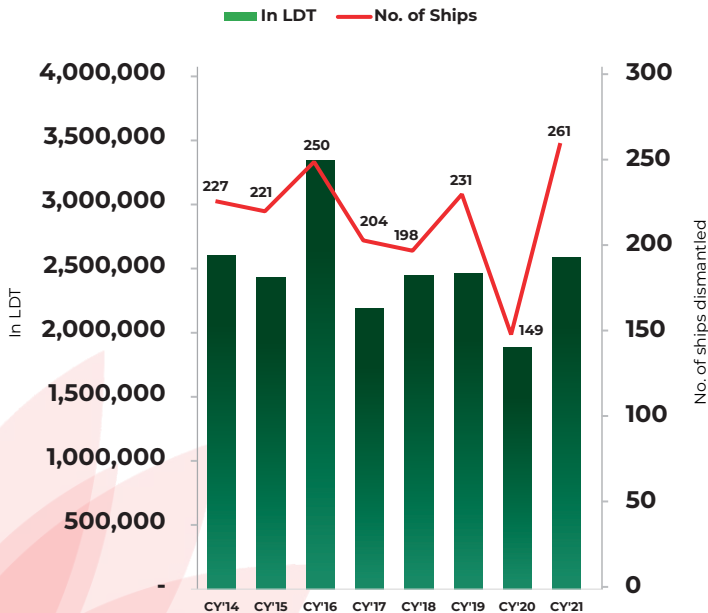


Bangladesh Scrap Import

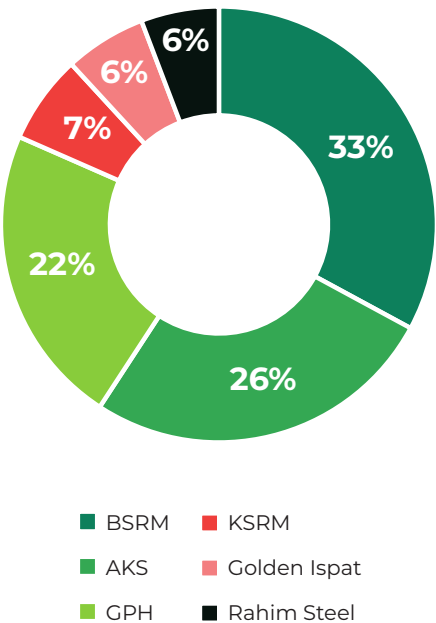
Source: SteelMint



Ship Breaking in Bangladesh



Top Crude Steel Producers 2022



About the **CONFERENCE**

SteelMint Events proposes to organize the 3rd edition of Steel & Raw Material Conference – Emerging Bangladesh, which sets up a unique platform to bring key industry leaders together with global suppliers to discuss technology, trends, fresh ideas and potential business opportunities.

This two days international conference will be attended by major raw material and technology suppliers from all over the world with an objective to network with steel, scrap, sponge iron/DRI producers, traders & indenters in Bangladesh.

What Makes Bangladesh an **INTERESTING STORY?**

-  With 6.4% GDP growth rate, Bangladesh is the world's 3rd fastest growing economy
-  Steel melting capacity likely to ramp up from 9 MnT to 13 MnT in coming years due to upcoming infra projects
-  Bangladesh is 3rd largest ferrous scrap importer with scrap import touching 4 MnT in CY'21
-  Scrap generation from ship breaking on the rise, imports rose by 40% in CY'21
-  Bangladesh - 2nd largest destination for ship-breaking facility in the world
-  Bangladesh becoming new auto hub with annual growth rate of 8% in last decade

Tentative Schedule


Day 1 | 20.09.2022

08:00 - 10:00 | Registrations 

Opening Session : Bangladesh Growth Story

10:00 - 11:30

- ◆ Bangladesh economic development, urbanization, Employment, infrastructural development

11:30 - 12:00 | Networking Tea & Refreshments 


Changing Dynamics of Global Steel Trade and its Impact on Bangladesh

12:00-13:15

- ◆ Changing dynamics of global trade flows
- ◆ Outlook on Bangladesh steel industry- capacity, consumption, exports, govt policies
- ◆ Future plans of Chittagong port
- ◆ Panel discussion

13:15 - 14:00 | Networking Lunch  

14:00-15:30 | Technical Workshop 1

15:30 - 16:00 | Networking Tea & Refreshments 

Demand Opportunities for Steel In Bangladesh

16:00-17:30

- ◆ Upcoming infra projects in Bangladesh
- ◆ Outlook of flat steel industry in Bangladesh (capacity, consumption, exports)
- ◆ What sectors are driving steel demand in India? (Renewables, infra, auto)
- ◆ Panel Discussion : Future of automobile industry in Bangladesh? Rising demand of Zn & Al in Bangladesh?


Tentative Schedule

Day 2 | 21.09.2022

Upcoming Steel Capacities in Bangladesh and Raw Material Challenges

10:00 - 11:30

- ◆ Bangladesh crude steel capacities likely to increase to 13 mnt by 2025
- ◆ Bangladesh scrap imports to touch 6 mnt by 2025?
- ◆ Changing trade flows of global steel scrap
- ◆ Panel Discussion: Countries are using more scrap to achieve green goals. How will it impact global scrap supplies?


11:30 - 12:00 | Networking Tea & Refreshments 

Overview of Global Ship Recycling industry

12:00-13:00

- ◆ Ship recycling outlook 2022
- ◆ Future of green ship recycling


- ◆ Ensuring commercially viable strategies when complying with the environmental regulations
- ◆ Panel Discussion : Ship recycling price trend in short to medium term, Impact of currency, govt. subsidy

13:00 - 14:30 | Networking Lunch  

Scrap & Raw Material Pricing - Short Term to Medium Term

14:30-16:00

- ◆ Global scrap price outlook; short to medium term
- ◆ 5 Things to lookout which can impact scrap market in next one year
- ◆ Hedging of foriegn exchange risk for imports
- ◆ Panel discussion

16:00 - 16:30 | Networking Tea & Refreshments 

16:30-17:30 | Technical Workshop 2

Confirmed Speakers



Md. Mizanur Rahman

Deputy Secretary (Ship Recycling)
Ministry of Industries,
Government of Bangladesh



Md. Zafar Alam

Joint Secretary, Government of Bangladesh
& Member (Administration & Planning)
Chittagong Port Authority
Chittagong, Bangladesh



**Alhaj Sufi Mohamed
Mizanur Rahman**

Founder-Chairman PHP Family,
Bangladesh



Aameir Alihussain

Managing Director,
BSRM, Bangladesh



Zahirul Islam

Managing Director, PHP Family
Bangladesh



Arshdeep Singh

Director, Vital Solutions
Singapore





Zain Nathani

Director, Nathani Industrial
Services Pvt Ltd., India



Sanjoy Ghosh

Head of Supply Chain
BSRM, Bangladesh



Kamrul Islam

Executive Director, Finance & Business
Development, GPH Ispat Ltd, Bangladesh



Abhijeet Mahanta

Head - Ferrous, EMR
India



Gaurav Mehta

Chairman
Best Oasis Limited
India



Sartaj M Imran

Deputy Managing Director
Simni Ship Recycling
Industries, Bangladesh



Sponsorship **BENEFITS**

DELIVERABLES & BENEFITS	Principal (1 Company)	Platinum (3 Companies)	Gold (5 Companies)	Silver (7 Companies)	Associate (9 Companies)
Video Display during the Program	Yes (Max 3-5 min)	Yes	-	-	-
Reserved Gala Dinner Table	Exclusive	Exclusive	Reserved	Reserved	Reserved
Meeting Area	Reserved	-	-	-	-
Exhibition Stall	2 Premium Stalls (Reserved)	1 Stall	-	-	-
Advertisement in The Event Book	Premium	Premium	One Full Page	One Full Page	One Full Page
Complimentary Delegate Passes	8	6	4	3	2
Acknowledgment during the time of Conference	Yes	Yes	Yes	-	-
Company Profile & Logo in the Website as per Hierarchy	Top Tier	2nd Top	3rd	4th	5th
Company Logo on the Back-drop	Yes	Yes	Yes	Yes	Yes
Promotion through Emails & Social Media	Yes	Yes	Yes	Yes	Yes
Recognition on Promotional Materials as per Hierarchy	Yes	Yes	Yes	Yes	Yes
Insertions in the Delegate Kit (Gift/Brochure)	Yes	No	No	No	No
Fees (In USD)	21,500	14,300	10,000	7,200	5,000

Other Sponsorship Opportunities Available:

DINNER SPONSOR

USD 11,500

- ✓ Three Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Dinner Area
- ✓ Social Media Promotions

DELEGATE KIT SPONSORSHIP

USD 7,000

- ✓ Two Complimentary Passes
- ✓ Company logo to be printed on the delegate bag
- ✓ Logo on the Website
- ✓ Social Media Promotions

NETWORKING LUNCH SPONSOR

USD 7,200

- ✓ Two Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Lunch Area
- ✓ Social Media Promotions

ADVERTISEMENT IN THE EVENT BOOK

USD 600

- ✓ Full Page Advert in Event Book

NETWORKING TEA SPONSOR

USD 4,000

- ✓ Two Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Networking Area
- ✓ Social Media Promotions

Note: In case of payment in BDT/INR, the above charges would be excluding RCM & taxes

Exhibition **BENEFITS**

Benefits		Space 64 Sq.ft
Company Logo in Events Website		Yes
Branding (Web e-mailers, social media)		Yes
Delegate Passes		2
Exhibition Space		8x8 feet
Facilities with the Stall		
Spotlights		2
3 Pin Electrical Socket		1
Table		1
Chairs		2
Waste Bin		1
Fascia Exhibitor Name (Vinyl) & Stall Number		Yes

Exhibition **LAYOUT**



Exhibitors*



*confirmed exhibitors in 2020

Per Delegate Fee

Super Early bird

USD 400

On Spot Fee

USD 700

Note: In case of payment in INR, additional 18% GST would be applicable

Super Early Bird Expires On

15th July 2022

Delegate Benefits



Attendance in
all the sessions



Access to conference documents
& speaker presentations



Delegate kit



Refreshment lunch & dinner

Sponsor & Association

GOLD SPONSOR



Nathani
Group-India

SUPPORTING ASSOCIATION



BANGLADESH SHIP BREAKERS
& RECYCLERS ASSOCIATION



Previous Edition

250+
Participants

130+
Companies

15+
Speakers

20+
Exhibitors

Steelmakers



Suppliers



Technology / Equipment Supplier



Organizer



Event Host & Country
Coordinator, Bangladesh



CONTACT OUR TEAM

Local Contact in Bangladesh



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Chattogram, Bangladesh

For Speakers Enquiry



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For Sponsorship, Delegate & Exhibitors Enquiry



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3rd STEEL & RAW MATERIAL CONFERENCE

20th-21st SEP'2022, HOTEL RADISSON BLU, CHITTAGONG (BANGLADESH)