



23rd-24th March 2020
Bangladesh

3rd STEEL & RAW MATERIAL CONFERENCE

Emerging Bangladesh

SCRAP • DRI • HRC • TECHNOLOGY



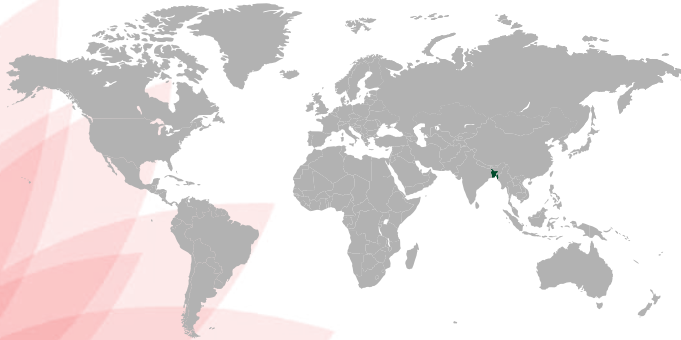
BANGLADESH

163 Million Population

8% GDP

3 MnT Scrap Import

11 MnT Steel Melting Capacity by 2025

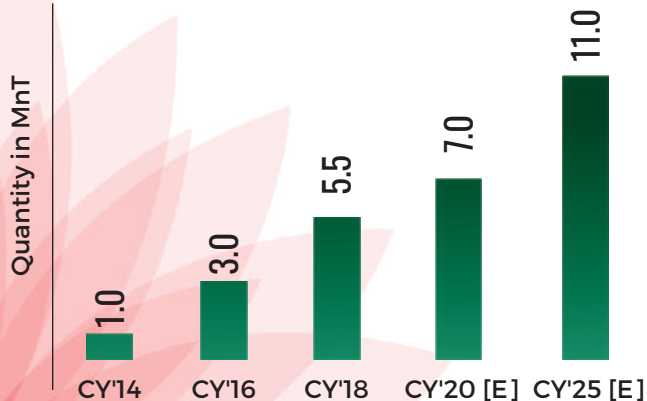


Bangladesh is now the world's 3rd fastest-growing economy with a GDP growth rate of 8%, according to the Asian Development Bank. Bangladesh has a growing need for raw materials and steel making technologies

With key infrastructural projects like Padma bridge, Paira seaport in the pipeline, Bangladesh's steel consumption is anticipated to increase in coming years. With an expected increase in import volumes of coal, scrap & metalics - Bangladesh is one of Asia's most emerging steel markets.

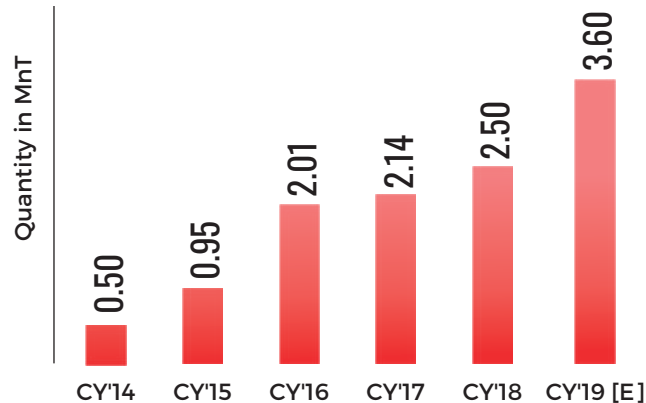
Bangladesh Steel Making Capacity

Source: SteelMint, Provisional Data



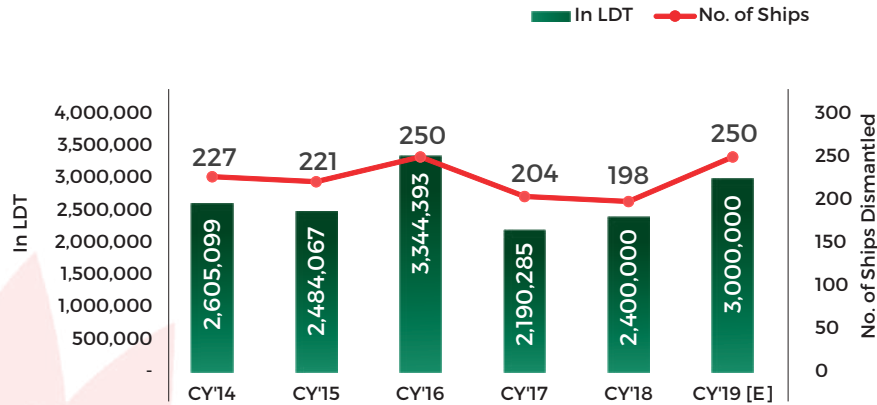
Bangladesh Scrap Import

Source: WSA, Company Report, E-Estimated Figure

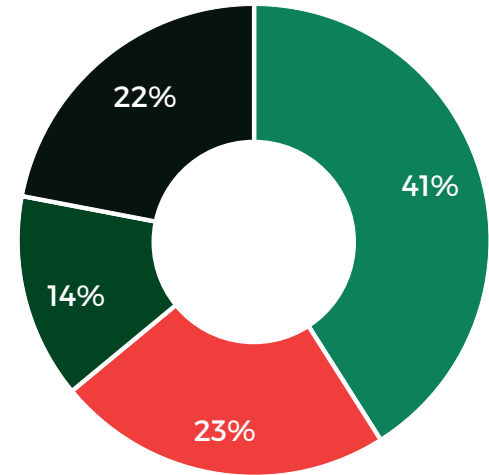


Bangladesh Ship Dismantled

Source: Bangladesh Ship Breaking Association, SteelMint
E-Estimated Figure



% Share of Bangladesh Scrap Importers in 2018



■ BSRM Group ■ KSRM
■ Abul Khair ■ Others

About the CONFERENCE

SteelMint Events proposes to organize the 3rd edition of Steel & Raw Material Conference – Emerging Bangladesh, which sets up a unique platform to bring key industry leaders together with global suppliers to discuss technology, trends, fresh ideas and potential business opportunities.


This one and a half day international conference will be attended by major raw material and technology suppliers from all over the world with an objective to network with steel, scrap, sponge iron/DRI producers, traders & indenters in Bangladesh.

What Makes Bangladesh an INTERESTING STORY?

-  With 8% GDP growth rate, Bangladesh is the world's 3rd fastest growing economy
-  Several key infrastructural projects in the pipeline, which will increase steel consumption significantly
-  Per capita steel consumption forecasted to increase from 45 kg in 2017 to 73 kg by 2022
-  Steel melting capacity likely to ramp up from 6 MnT to 9 MnT in coming years
-  Ferrous scrap imports crossed 3 MnT last fiscal; volumes to double in next 3 years. Metallics imports will also increase in a similar proportion
-  Bangladesh - 2nd largest destination for scrapped ships in the world
-  Coal imports expected to touch 18 MnT by 2025 as coal-based power plants to multi-fold their capacity

Tentative Schedule


Day 1 | 23.03.2020

08:00 - 12:00 | Registrations 

12:00 -18:30 | Technical Workshop

12:05 - 12:20

- ◆ Quality steelmaking through IF route

 **Dr. Swarn Bedarkar**, General Manager - Projects Metallurgy Electrotherm, India

12:25 - 12:40

- ◆ Reducing carbon footprint of secondary steelmaking - The green furnace

 **Satadri Chanda**, Executive Director, EMT Megatherm, India


12:45 - 13:00

- ◆ Innovation & Technology in Induction Furnaces

 **Tarun Sangal**, General Manager, Inductotherm Group, India

13:00 - 13:15

- ◆ Q & A

13:00 - 14:30 | Networking Lunch 

14:35 - 14:50

- ◆ Fuel savings with new technology in steel processing

 **Kunal Kanti Sarkar**, Executive Director, Wesman, India

14:55 - 15:10

- ◆ Rising consumption of pellet based DRI in Indian induction furnaces

 **TBA**

15:15 - 15:30



- ◆ Efficient solutions for scrap handling in steel and recycling industry

 **Vikrant Sanglikar**, MD, Cyrus Vibration Machines India Pvt Ltd

15:30 - 15:45


- ◆ Q & A

Day 1 | 23.03.2020

15:30 - 16:15 | Tea & Refreshments | Networking  

16:05 - 16:20

- ◆ Direct rolling from CCM: A case study


 **Dr Sudarshan Singh**, CMD, ANT Steel Engineers (Asia) Pvt Ltd, India

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16:25 - 16:40

- ◆ Digitalization at long steel products manufacturer – A case study

 **Yatin Purandare**, Chairman, Vega Group, India

16:45 - 17:00

- ◆ Maximize profit of emerging steel operations

 **Corrado Licata**, Director, IOMES Group Limited, China

17:00 - 17:15

- ◆ Q & A

19:00 Onwards | Networking Dinner  


Day 2 | 24.03.2020


08:00 - 12:00 | Registrations 

09:30 - 11:00 | Bangladesh Steel Industry Analysis

09:30 - 10:00

- ◆ Opening Remarks


 **Alhaj Sufi Mohamed Mizanur Rahman**, Founder Chairman,
PHP Family, Bangladesh

 **Md Zafar Alam**, Joint Secretary, Chittagong Port
Authority, Bangladesh

 TBA


10:05 - 10:20

- ◆ Bangladesh - New steel capacities & expansion plans

 **Aameir Alihussain**, Managing Director,
BSRM Steels, Bangladesh


10:25 - 10:40

- ◆ Outlook on Bangladesh steel industry -
Bangladesh domestic policies and implications

 **Manwar Hossain**, Managing Director
(Chairman, BSMA), Anwar Ispat Ltd., Bangladesh

10:40 - 11:00

- ◆ Bangladesh turning self reliant in billet production and
challenges ahead in quality billet making

 **Kamrul Islam**, Executive Director, Finance
& Business Development, GPH Ispat Ltd, Bangladesh

11:00 - 11:15 | Tea & Refreshments | Networking



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Day 2 | 24.03.2020

11:15 - 13:45 | Scrap Prices & Supply-Demand Scenario

11:20 - 11:35

- ◆ Brief on Bangladesh scrap market scenario

👤 SteelMint, india

11:40 - 12:10

- ◆ Panel discussion on Bangladesh scrap market

👤 Sanjoy Ghosh, Head of Supply Chain, BSRM, Bangladesh

👤 Kamrul Islam, Executive Director, Finance
& Business Development, GPH Ispat Ltd, Bangladesh

👤 Zain Nathani, Director, Nathani Industrial
Services Pvt Ltd., India

👤 Norio Hirao, DGM, Mineral & Metal Resources
Dept., Mitsui & Co. (Asia Pacific) Pte. Ltd., Singapore

👤 Abhijeet Mahanta, Head - Ferrous, EMR, India

👤 Arshdeep Singh, Director, Vital Solutions, Singapore

12:10 - 12:30

- ◆ Q & A

12:30 - 13:30 | Networking Lunch



13:30 - 15:00 | Metallica Market & Ship recycling

13:35 - 13:50

- ◆ Bangladesh to become world's largest ship recycling hub

👤 Zahirul Islam Rinku, Managing Director, PHP Ship Breaking &
Recycling Industries Limited, Bangladesh

13:55 - 14:10

- ◆ Impact on Bangladesh raw material demand by
the number of ships coming for recycling by 2020

👤 Akshay Sharma, Analyst - Operations,
SteelMint, India

*TBA= to be announced

Day 2 | 24.03.2020



14:15 - 14:30

- ♦ Rising consumption of granulated pig iron in Indian induction furnace, can it be implemented in Bangladesh?

👤 JSPL, India

14:35 - 14:45

- ♦ Q & A

14:45 - 15:15 Onwards | Tea & Refreshments | Networking  

15:15 -16:30 | Global Steel Market

15:20 - 15:35

- ♦ Overview of steel industry in Bangladesh

👤 Bijon Islam, Co-founder & CEO, LightCastle Partners, Bangladesh

16:25 - 16:45

- ♦ Bangladesh long steel price trend comparison & its governing factors

👤 Maruf Mohsin, Executive Director, Rahim Group, Bangladesh

15:40 - 15:55

- ♦ Driving force behind the increase of HRC demand in Bangladesh

👤 Zabir Husain, Chief Operating Officer, KY Steel, Bangladesh

16:50 - 17:10

- ♦ Q & A

17:10 Onwards | Tea & Refreshments | Networking  

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*TBA= to be announced

Speakers



**Alhaj Sufi Mohamed
Mizanur Rahman**

Founder Chairman, PHP Family,
Bangladesh



Aameir Alihussain

Managing Director,
BSRM, Bangladesh



Manwar Hossain

Managing Director (Chairman,
BSMA), Anwar Ispat Ltd.,
Bangladesh



Md Zafar Alam

Joint Secretary, Chittagong
Port Authority, Bangladesh



Sanjoy Ghosh

Head of Supply Chain,
BSRM, Bangladesh



Zahirul Islam Rinku

Managing Director, PHP Ship Breaking
& Recycling Industries Limited,
Bangladesh



Kamrul Islam

Executive Director, Finance
& Business Development,
GPH Ispat Ltd, Bangladesh



Zabir Husain

Chief Operating Officer,
KY Steel, Bangladesh



Maruf Mohsin

Executive Director, Rahim Group,
Bangladesh



Manish Kharbanda

Group Advisor - New Mines
Development, JSPL & President,
PMAI, India



Norio Hirao

DGM, Mineral & Metal Resources
Dept., Mitsui & Co. (Asia Pacific)
Pte. Ltd., Singapore



Abhijeet Mahanta

Head - Ferrous, European Metal
Recycling Limited, India



Zain Nathani

Director, Nathani Industrial Services Pvt Ltd., India



Arshdeep Singh

Director, Vital Solutions, Singapore



Dr. Swaren Bedarkar

General Manager - Projects Metallurgy, Electrotherm, India



Kunal Kanti Sarkar

Executive Director, Wesman, India



Dr. Sudarshan Singh

CMD, ANT Steel Engineers (Asia) Pvt. Limited, India



Satadri Chanda

Executive Director, EMT Megatherm Pvt. Ltd., India



Tarun Sangal

GM, Inductotherm Group, India



Vikrant B Sanglikar

Managing Director, Cyrus Vibration Machines India Pvt Ltd



Sandip Samaddar

Head Sales & Marketing, Performance Ceramics & Refractories, Saint-Gobain, India



Yatin Purandare

Chairman, Vega Group, India



Corrado Licata

Director, IOMES Group Limited, China



Bijon Islam

Co-founder & CEO, LightCastle Partners, Bangladesh



Akshay Sharma

Analyst - Operations SteelMint, India

Sponsorship **BENEFITS**

DELIVERABLES & BENEFITS	Principal (1 Company)	Platinum (3 Companies)	Gold (5 Companies)	Silver (7 Companies)	Associate (9 Companies)
Video Display during the Program	Yes (Max 3-5 min)	Yes	-	-	-
Reserved Gala Dinner Table	Exclusive	Exclusive	Reserved	Reserved	Reserved
Meeting Area	Reserved	-	-	-	-
Exhibition Stall	2 Premium Stalls (Reserved)	1 Stall (As per availability)	-	-	-
Advertisement in The Event Book	Premium	Premium	One Full Page	One Full Page	One Full Page
Complimentary Delegate Passes	8	6	4	3	2
Acknowledgment during the time of Conference	Yes	Yes	Yes	-	-
Company Profile & Logo in the Website as per Hierarchy	Top Tier	2nd Top	3rd	4th	5th
Company Logo on the Back-drop	Yes	Yes	Yes	Yes	Yes
Promotion through Emails & Social Media	Yes	Yes	Yes	Yes	Yes
Recognition on Promotional Materials as per Hierarchy	Yes	Yes	Yes	Yes	Yes
Insertions in the Delegate Kit (Gift/Brochure)	Yes	No	No	No	No
Fees (In USD)	21,500	14,300	10,000	7,200	5,000

Other Sponsorship Opportunities Available:

DINNER SPONSOR

USD 11,500

- ✓ Three Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Dinner Area
- ✓ Social Media Promotions

DELEGATE KIT SPONSORSHIP

USD 7,000

- ✓ Two Complimentary Passes
- ✓ Company logo to be printed on the delegate bag
- ✓ Logo on the Website
- ✓ Social Media Promotions

NETWORKING LUNCH SPONSOR

USD 7,200

- ✓ Two Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Lunch Area
- ✓ Social Media Promotions

ADVERTISEMENT IN THE EVENT BOOK

USD 600

- ✓ Full Page Advert in Event Book

NETWORKING TEA SPONSOR

USD 4,000

- ✓ Two Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Networking Area
- ✓ Social Media Promotions

SOLD OUT

Exhibition **BENEFITS**

Benefits	Space 64 Sq.ft
Company Logo in Events Website	Yes
Branding (Web e-mailers, social media)	Yes
Delegate Passes	2
Exhibition Space	8x8 feet
Standard Fee (29th Dec Onwards)	2,800 USD
Facilities with the Stall	Space 64 Sq.ft
Spotlights	2
3 Pin Electrical Socket	1
Table	1
Chairs	2
Waste Bin	1
Carpet	6 Sq.ft
Fascia Exhibitor Name (Vinyl) & Stall Number	Yes

Exhibition LAYOUT



Per Delegate Fee

Standard

USD **600**

On Spot Fee

USD **700**

Standard Fee Expires On **07th Mar 2020**

Delegate Benefits



Attendance in
all the sessions



Access to conference documents
& speaker presentations



Delegate kit



Refreshment lunch & dinner

Sponsors

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Exhibitors





Previous Edition

250+
Participants

130+
Companies

15+
Speakers

20+
Exhibitors

Steelmakers



Suppliers



Technology / Equipment Supplier



Supporting Associations



**BANGLADESH
STEEL MILL OWNERS
ASSOCIATION**



**The Voice of the Recycling Industry
in the Middle East**



BSMA
Bangladesh
Steel Manufacturers' Association

Knowledge Partner



Event Host & Country Coordinator, Bangladesh



CONTACT OUR **TEAM**

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3rd STEEL & RAW MATERIAL CONFERENCE

23rd-24th MARCH 2020, HOTEL RADISSON BLU, CHITTAGONG (BANGLADESH)