



23rd-24th March 2020
Bangladesh

3rd STEEL & RAW MATERIAL CONFERENCE

Emerging Bangladesh

SCRAP • DRI • HRC • TECHNOLOGY



BANGLADESH

163 Million Population

8% GDP

3 MnT Scrap Import

11 MnT Steel Melting Capacity by 2025

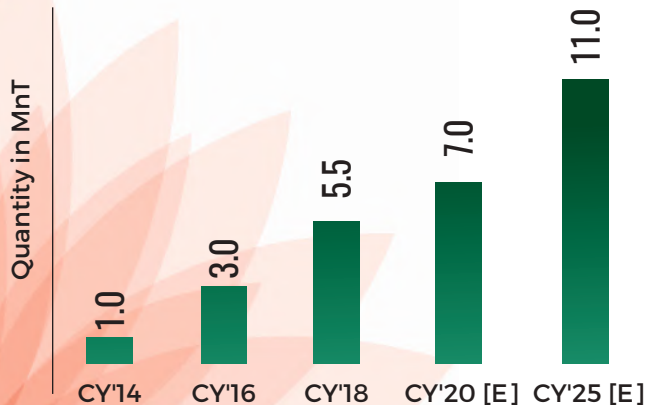


Bangladesh is now the world's 3rd fastest-growing economy with a GDP growth rate of 8%, according to the Asian Development Bank. Bangladesh has a growing need for raw materials and steel making technologies

With key infrastructural projects like Padma bridge, Paira seaport in the pipeline, Bangladesh's steel consumption is anticipated to increase in coming years. With an expected increase in import volumes of coal, scrap & metalics - Bangladesh is one of Asia's most emerging steel markets.

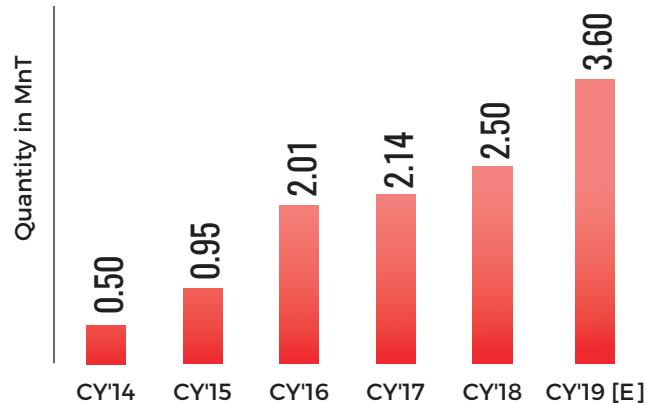
Bangladesh Steel Making Capacity

Source: SteelMint, Provisional Data



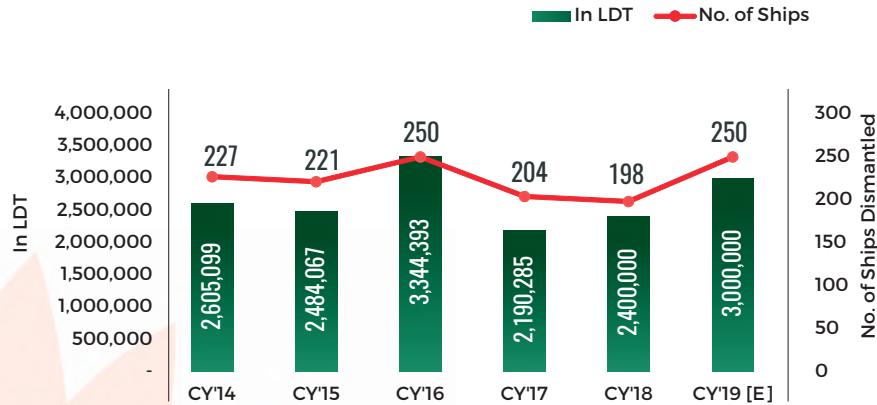
Bangladesh Scrap Import

Source: WSA, Company Report, E-Estimated Figure



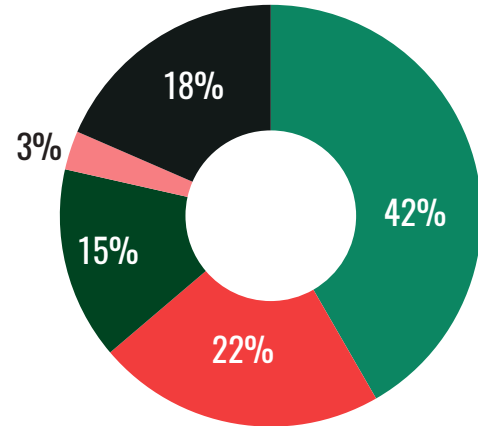
Bangladesh Ship Dismantled

Source: Bangladesh Ship Breaking Association, SteelMint
E-Estimated Figure



% Share of Bangladesh Scrap Importers in 2018

% Share of Bangladesh Scrap Importers in 2018



- BSRM Group
- Abul Khair
- KSRM
- Chakda Steel
- Others

About the **CONFERENCE**

SteelMint Events proposes to organize the 3rd edition of Steel & Raw Material Conference – Emerging Bangladesh, which sets up a unique platform to bring key industry leaders together with global suppliers to discuss technology, trends, fresh ideas and potential business opportunities.

This one and a half day international conference will be attended by major raw material and technology suppliers from all over the world with an objective to network with steel, scrap, sponge iron/DRI producers, traders & indenters in Bangladesh.

What Makes Bangladesh an **INTERESTING STORY?**

-  With 8% GDP growth rate, Bangladesh is the world's 3rd fastest growing economy
-  Several key infrastructural projects in the pipeline, which will increase steel consumption significantly
-  Per capita steel consumption forecasted to increase from 45 kg in 2017 to 73 kg by 2022
-  Steel melting capacity likely to ramp up from 6 MnT to 9 MnT in coming years
-  Ferrous scrap imports crossed 3 MnT last fiscal; volumes to double in next 3 years. Metallics imports will also increase in a similar proportion
-  Bangladesh - 2nd largest destination for scrapped ships in the world
-  Coal imports expected to touch 18 MnT by 2025 as coal-based power plants to multi-fold their capacity

Tentative Schedule

Day 1

Registrations


Technical Session

Rising consumption of granulated pig iron in Indian induction furnaces, can it be implemented in Bangladesh?

Rising consumption of pellet based DRI in Indian induction furnaces

Chinese technology for induction furnaces

Q & A

Tea & Refreshments | Networking  

Key Note Speech

Q & A

Cocktail Dinner | Networking  

Day 2

Registrations

Opening Remarks

Bangladesh - New steel capacities & expansion plans

Q & A

Bangladesh Steel Industry Analysis

Overview of steel industry in Bangladesh

Outlook on Bangladesh steel industry - Bangladesh domestic policies and implications

Q & A

Tea & Refreshments | Networking

Scrap Prices & Supply-Demand Scenario

Brief on Bangladesh scrap market scenario

Panel Discussion on:

- ★ Will Bangladesh ferrous scrap imports likely to touch 6 MnT by 2022?
- ★ Increasing preference of Bangladesh mills towards USA bulk scrap
- ★ Is port congestion still a concern for Bangladesh scrap imports?

Bangladesh to become world's largest ship recycling hub

Impact on Bangladesh raw material demand by the number of ships coming for recycling by 2020

Q & A

Lunch | Networking ☕ 🍷

Global Steel Market

Driving force behind the increase of HRC demand in Bangladesh

Global prices of steel

Steel melting capacities increasing faster than rolling capacities. Will this lead to billet exports from Bangladesh?

Q & A

Tea & Refreshments | Networking ☕ 🍷

Metallics Market

Granulated pig iron exports to Bangladesh

Rising demand for quality DRI in Bangladesh

Q & A

Tea & Refreshments | Networking ☕ 🍷

Speakers



Manwar Hossain

Managing Director (Chairman, BSMA),
Anwar Ispat Ltd., Bangladesh



Aameir Alihussain

Managing Director,
BSRM, Bangladesh



Sanjoy Ghosh

Head of Supply Chain,
BSRM, Bangladesh



Zabir Husain

Chief Operating Officer,
KDS Steel, Bangladesh



Zain Nathani

Director, Nathani Industrial
Services Pvt Ltd., India



Speaker From GPH Ispat,

Bangladesh

Expected COMPANIES

Abul Khair Group | ACE EXIM | Adani Global | Adhunik Group | Advance Hydrautech | Ambient Steel | AMT Machines | Anwar Group | Arabian Gulf Steel Industries | Avani Resources | Baizid Group | Basundhara Steel Complex | BSRM | Buoyasail TR East | Cargill | Chakda Steel | CMC SE Asia | Counto Metals & Mining Company | Daewoo International | Demag Cranes | Dorasco | Electrotherm | Elektromag Devices | Eminent Trading Co | EMR Group | Gemini Corporation | Glencore | Global Metcorp | GPH Ispat | Hanwa | Haque Steel Group | HKG Steel Mills | Hyundai Corporation | Indicaa Group | Inductotherm | Jaguar Steel & Coal | JFE Soji Trade | JM Corporation | Kaybee | Industrial Alloys | KDS Steel | KSRM | Liberty House | Magnum Steel | Maithan Group | Marubeni Corporation | Maser Corp | Mediterranean Shipping Company | Metrocem Ispat | MF Trading | Mitsui & Co. | Moinuddin Corporation | Monarch International | MTC Group | Newcore Global | Om Synergies | PHP Family | Premier Steel Re-Rolling Mills | Provision Sourcing | Quaker Chemical | R Singh & Associates | Rahim Group | Rajendra Gears | Rani Re-Rolling Mills | Ratanpur Steel Re-Rolling Mills | RHI Magnesita | RKG International | Shabro Metallic | Shahriar Steel Mills | Sharup Trading | Sheema Automatic Re-Rolling Mills | Sicon GmbH | Simni Shipping | SIMS | SMT Machines | Stemcor Sea | Synergy Global | Spartan Metal Recycling | Swiss Singapore Overseas | Tata International | Toyota Tsusho | UIL Commodities | United Services International | Vital Solutions | Zaineb Tradex | Zeus Overseas

...and many others

Who Should ATTEND?



Steelmakers



Pig Iron Producers



Scrap Suppliers



Re-rollers



Sponge Manufacturers



Indenters



Traders



Technology Providers



Importers



Engineering Companies



Ship Breakers



Consultants



Logistics Companies

Sponsorship **BENEFITS**

DELIVERABLES & BENEFITS	Principal (1 Company)	Platinum (2 Companies)	Gold (3 Companies)	Silver (4 Companies)	Associate (7 Companies)
Video Display during the Program	Yes (Max 3-5 min)	Yes	-	-	-
Reserved Gala Dinner Table	Exclusive	Exclusive	Reserved	Reserved	Reserved
Meeting Area	Reserved	-	-	-	-
Exhibition Stall	2 Premium Stalls (Reserved)	1 Stall (As per availability)	-	-	-
Advertisement in The Event Book	Premium	Premium	One Full Page	One Full Page	One Full Page
Complimentary Delegate Passes	8	6	4	3	2
Acknowledgment during the time of Conference	Yes	Yes	Yes	-	-
Company Profile & Logo in the Website as per Hierarchy	Top Tier	2nd Top	3rd	4th	5th
Company Logo on the Back-drop	Yes	Yes	Yes	Yes	Yes
Promotion through Emails & Social Media	Yes	Yes	Yes	Yes	Yes
Recognition on Promotional Materials as per Hierarchy	Yes	Yes	Yes	Yes	Yes
Insertions in the Delegate Kit (Gift/Brochure)	Yes	No	No	No	No
Fees (In USD)	21,500	14,300	10,000	7,200	5,000

Other Sponsorship Opportunities Available:

DINNER SPONSOR

USD 11,500

- ✓ Three Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Dinner Area
- ✓ Social Media Promotions

DELEGATE KIT SPONSORSHIP

USD 7,000

- ✓ Two Complimentary Passes
- ✓ Company logo to be printed on the delegate bag
- ✓ Logo on the Website
- ✓ Social Media Promotions

NETWORKING LUNCH SPONSOR

USD 7,200

- ✓ Two Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Lunch Area
- ✓ Social Media Promotions

ADVERTISEMENT IN THE EVENT BOOK

USD 600

- ✓ Full Page Advert in Event Book

NETWORKING TEA SPONSOR

USD 4,000

- ✓ Two Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Networking Area
- ✓ Social Media Promotions

PLATINUM SPONSOR



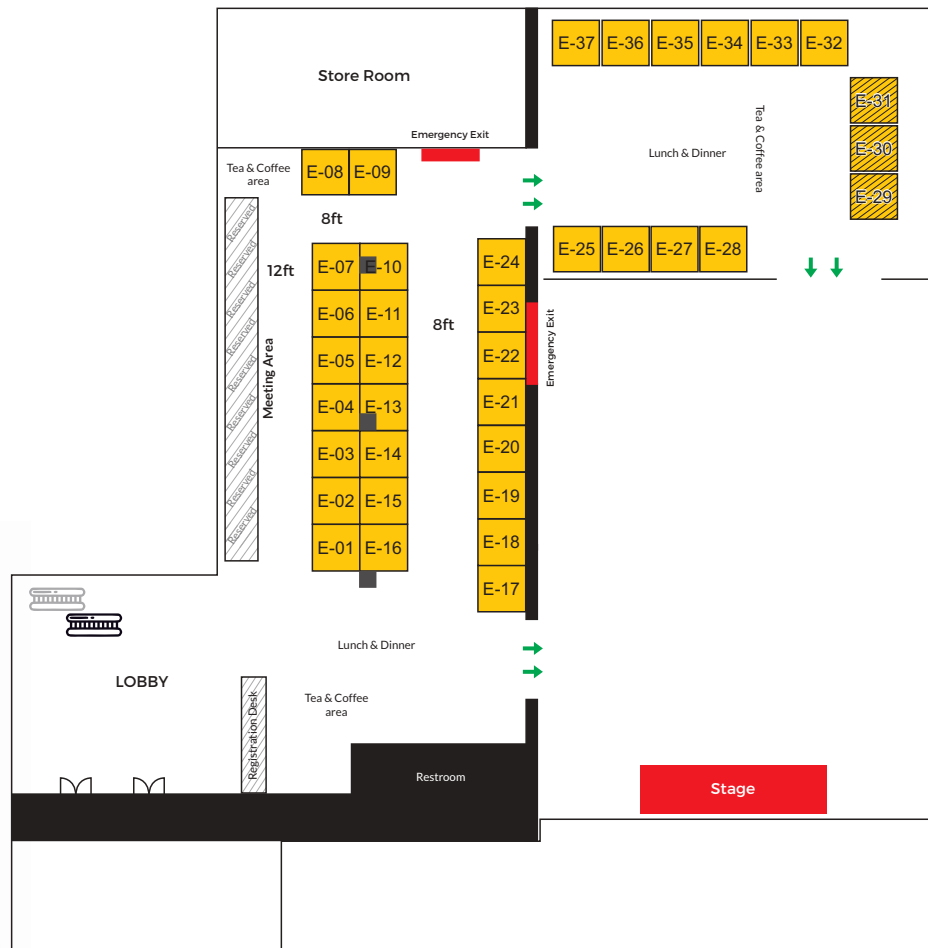
SILVER SPONSOR



Exhibition **BENEFITS**

Benefits		Space 6 Sqm (3x2)
Company Logo in Events Website		Yes
Branding (Web e-mailers, social media)		Yes
Delegate Passes		2
Exhibition Space		3x2 meters
Early Bird Fee (Valid till 28th Dec 2019)		2,100 USD
Standard Fee (29th Dec Onwards)		2,800 USD
Facilities with the Stall		Space 6 Sqm (3x2)
Spotlights		2
3 Pin Electrical Socket		1
Table		1
Chairs		2
Waste Bin		1
Carpet		6 Sqm
Fascia Exhibitor Name (Vinyl) & Stall Number		Yes

Exhibition LAYOUT



Per Delegate Fee

Super Early Bird

USD **400**

Standard Fee

USD **600**

Super Early Bird

Expires On

10th Nov 2019

Delegate Benefits



Attendance in
all the sessions



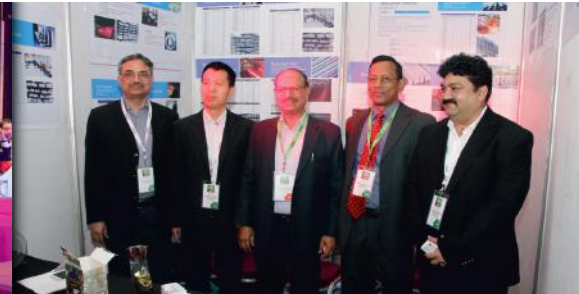
Access to conference documents
& speaker presentations



Delegate kit



Refreshment lunch & dinner



Previous Edition

250+ Participants **130+ Companies**

15+ Speakers **20+ Exhibitors**



Major Participants from Previous EDITION

Steelmakers



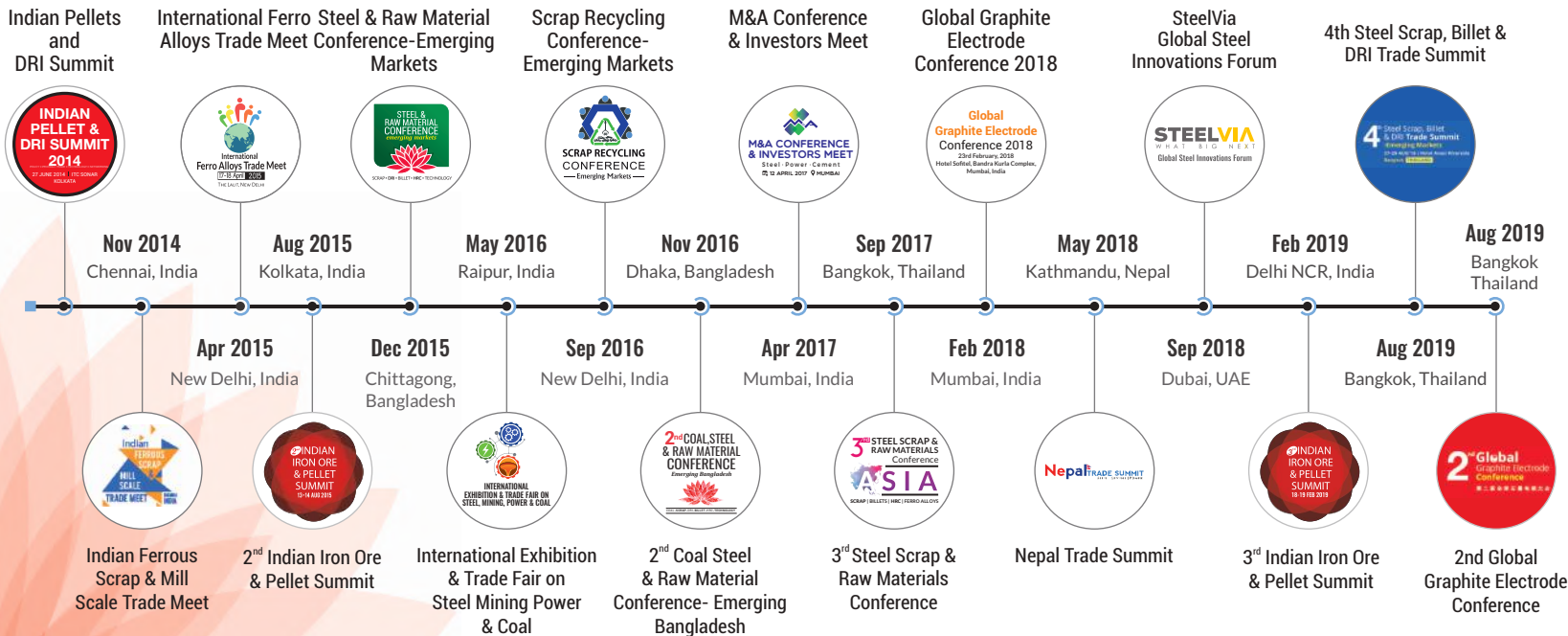
Suppliers



Technology / Equipment Supplier



Events **TIMELINE**



CONTACT OUR TEAM

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SteelMint®
Events

3rd STEEL & RAW MATERIAL CONFERENCE

23rd-24th MARCH 2020, HOTEL RADISSON BLU, CHITTAGONG (BANGLADESH)