

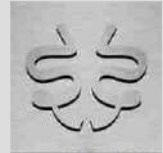
# SteelMint® *Events*

presents

## 4<sup>th</sup> INDIAN IRON ORE, PELLET & DRI SUMMIT

2nd-3rd Mar'2020  
The LaLiT, New Delhi, India

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# About the conference

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With major merchant Iron Ore mining leases coming up for auction, Indian Iron Ore Industry is expected to undergo a transitional phase in 2020. Mining companies like NMDC and OMC aims to strengthen Iron Ore output in the coming years. Considering steel capacity ramp-ups, it would be interesting to see whether it meets India's increasing demand or not. The fourth edition of Indian Iron Ore, Pellet & DRI Summit intends to discuss the recent development of Mines Auction 2020 and understand its impact on domestic Iron Ore demand-supply therein, purview of imports and influence on DRI & Pellet industry.

## Objectives

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- ◆ Indian Mining Auctions 2020
- ◆ Will India face iron ore supply disruption?
- ◆ Iron Ore Import prospects to India- cost and technical analysis of imported ore
- ◆ Price drivers for iron ore in short and medium term: Indian perspective
- ◆ Global Iron-ore & Pellet market trend
- ◆ Will India cut down standard grade pellet exports to meet domestic demand?
- ◆ Rising demand for high grade Indian pellets to Japan and Middle East
- ◆ What will be the sourcing strategy for Indian sponge iron plants post mining auction?
- ◆ Rising availability of scrap in Indian market and its impact on sponge iron (DRI)
- ◆ What is driving steel imports to China, will the momentum continue in 2020?



# Agenda

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## India Mining Auctions 2020:

- ◆ Recent developments in Mines Auctions 2020
  - ◆ Impact on India's merchant iron ore supplies
  - ◆ What does new directive on Environmental Clearances mean for mining industry
  - ◆ Challenges & Roadblocks in Mines Auctions
  - ◆ Price drivers for iron ore in short and medium term
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## India to turn Net Iron-Ore Importer again?

- ◆ Will Indian Iron Ore Imports rebound in FY21?
  - ◆ Will South African lumps turn dearer for Indian mills?
- 

## Indian Iron-Ore Supply Demand

- ◆ Will Government's move to allow selling 25% of SAIL's Iron Ore output in the merchant market help curb disruption?
- ◆ How will ramp up plans of NMDC, OMC to boost India's ore output
- ◆ When will Goa resume Iron Ore mining & exports?
- ◆ What are the prospects of allowing iron ore exports from Karnataka?

## Chinese Steel Scenario:

- ◆ Chinese steel industry- All you want to know about steel production, demand, exports and Iron ore imports
  - ◆ What is driving steel imports to China, will the momentum continue in 2020?
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## Global Pellet Market dynamics:

- ◆ Indian pellet exporters exploring non-Chinese markets
  - ◆ Increasing demand for Indian low Alumina pellets in Japan & the Middle East
  - ◆ Will Indian mining auctions limit Indian pellet exports?
- 

## Sponge & Scrap market scenario

- ◆ What is sourcing strategy for Sponge iron industry post mining auction?
- ◆ Impact of govt. policy on rising ferrous scrap generation and impact on DRI industry
- ◆ Technical : Cost comparison of DRI making using different iron ore and pellets


# Tentative Schedule


Day 1 | 02.03.2020

08:00 - 12:00 | Registrations 

## 09:30 - 11:15 | Inaugural Ceremony (Moderator: Ruchira Singh, Journalist, India)

09:30 - 11:00


- ♦ Inauguration ceremony by Ministry & Govt. officials  
 TBA

- ♦ Iron ore industry – An imperative for nation building  
 Sauvick Mazumdar, CEO, Sesa Goa Iron Ore Business (Vedanta Ltd.), India


- ♦ Iron ore block auctions: Is Indian steel industry prepared to absorb high premiums?

 V R Sharma, Managing Director, JSPL, India

- ♦ TBA

 Kanjanabha Bhattacharyya, President & Managing Director, Outotec, India

11:00 - 11:15

- ♦ Auctioning of iron ore mining leases - Next disruption  
 Abhijit Kulkarni, Partner, McKinsey & Company, India


11:15 - 11:30 | Tea & Refreshments | Networking  

## 11:30 - 13:15 | Indian Iron Ore Mining Auction Scenario (Moderator: Anuj Singla, VP - Equity Research, BofA Securities, India)


11:30 - 11:45

- ♦ Challenges & roadblocks in mines auctions  
 B P Pandey, Mining Expert, JSW Steel, India


11:50 - 12:10

- ♦ Overview of iron ore mines auction  
 Manish Kharbanda, Group Advisor - New Mines Development, JSPL & President, PMAI, India

12:15 - 12:35

- ♦ Impact on merchant supplies of iron ore after auctions  
 Somesh Biswas, Chief - Raw Materials & Corporate Strategy and Planning, Tata Steel, India

12:40 - 13:00

- ♦ Process of EC & FC for mines after auctions  
 R N Bhargava, Chairman, Ecomen Laboratories Pvt.Ltd., India

13:00 - 13:15

- ♦ Q & A

13:30 - 15:00 | Networking Lunch  
(Venue: Basement, Regency hall )



## Day 1 | 02.03.2020

### 15:00 - 16:40 | Impact of Mining Auctions (Moderator: Ruchira Singh, Journalist, India)

#### 15:00 - 15:10

##### ♦ TBA

 Nishtha Mukerjee, Head of Research, SteelMint, India

#### 15:15 - 15:35

##### ♦ Assessment of mining scenario post-auctions

 Pavan Kakani, Head Marketing (Domestic & Export), Essel Mining & Industries Limited, India

#### 15:40 - 16:00

##### ♦ What high premium means for iron ore prices in Odisha

 Kapil Mantri, Head- Corporate Strategy & Business Development, JSPL, India

#### 16:05 - 16:25

##### ♦ TBA

#### 16:25 - 16:40

##### ♦ Q & A

16:45 - 17:15 | Tea & Refreshments | Networking  

### 17:15 - 18:30 | Metallica Market (Moderator: D P Deshpande, Ex - MD of Tata Sponge & Ex - Chairman of SIMA, India)


#### 17:15 - 17:30

##### ♦ Cost comparison of DRI making using different feeds (Imported/Domestic/Ore/ Pellets)

 V S Balarama Krishna, CEO, Amalgam Steels Pvt Ltd, India

#### 17:35 - 17:50

##### ♦ Overview of sponge iron industry in India

 Rahul Mittal, Chairman, Sponge Iron Manufacturers Association (SIMA), India

#### 17:55 - 18:10

##### ♦ Rising appetite of pellets in DRI making

 Rajesh Gupta, Director, Lloyds Group, India

#### 18:10 - 18:30

##### ♦ Q & A

18:00 Onwards | PMAI Members Meeting (Venue: Basement, Regency 3)

19:00 Onwards | Cocktail Dinner  

## Day 2 | 03.03.2020

08:00 - 12:00 | Registrations 

### 09:20 - 11:45 | Indian Iron Ore Supply & Demand Scenario

#### 09:20 - 09:30

- ◆ Indian iron ore movement in CY19

 Manish Agrawal, Head of Statistics, SteelMint, India

#### 09:30 - 09:50

- ◆ Will govt's move to allow selling 25% of SAIL's iron ore output in merchant market help curb disruption? (Key Note)

 Vivek Gupta, Director (RM & L) SAIL, India (I)


#### 10:00 - 10:20

- ◆ NMDC's plans to increase iron ore capacity by FY22

 NMDC Official


#### 10:25 - 10:45

- ◆ Iron ore ramp up plans of OMC

 Dillip Kumar Mohanty, CGM (Mining) OMC Ltd., India

#### 10:50 - 11:10

- ◆ Goa iron ore mining scenario

 Rajiv Kumar, Sr. General Manager - Mining Fomento Resources, India

#### 11:10 - 11:20

- ◆ Q & A

11:20 - 11:45 | Tea & Refreshments | Networking  

### 11:45 - 13:00 | Pellet Market Outlook (Moderator: Kaushalendra Prasad, Director, Star Global, UAE)

#### 11:45 - 12:05

- ◆ Indian pellet exporters targeting non Chinese markets

 M V Subba Rao, CMD, KIOCL, India

#### 12:10 - 12:30

- ◆ Upcoming pellet projects after mines auctions

 N D Rao, President, Orissa Metaliks Pvt Ltd, India

#### 12:35 - 12:55


- ◆ China's steel and iron ore dynamics in 2020 : Impact of coronavirus

 Hongmei Li, Head of Editorial, Mysteel, Singapore

## Day 2 | 03.03.2020


### 13:00 - 13:15

- ◆ Unlocking more energy from oil as a fuel

 **Sanjiv Garg**, Founder & CEO – Jindal Intellicom Limited, India

### 13:15 - 13:30

- ◆ Panel Discussion

 **Dr Hossein Etminan**, Sales and Marketing Manager, GolGohar Mining and Industrial Company, Iran


13:30 - 15:30 | Networking Lunch  
(Venue: Basement, Regency hall )



### 15:30 - 17:30 | Global Iron Ore Market Scenario (Moderator: Ruchira Singh, Journalist, India)

#### 15:30 - 15:50

- ◆ Global pellet & DRI market scenario

 **Dr Hossein Etminan**, Sales & Marketing Manager, GolGohar Mining & Industrial Company, Iran

#### 15:55 - 16:15


- ◆ Rise in iron ore prices post mines auction

 **Isha Chaudhary**, Associate Director, CRISIL Research, India


### 16:15 - 17:30 | Panel Discussion

- ◆ Panel discussion on Price drivers in 2020

 **Sandeep Kalia**, Principal Analyst, Wood Mackenzie, India

 **Kapil Mantri**, Head- Corporate Strategy & Business Development, JSPL, India

 **NMDC Official**

 **Shobhit Bagadiya**, Director, Bagadiya Brothers Pvt. Ltd., India

17:30 - 18:00 | Tea & Refreshments | Networking



# Speakers

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**Vivek Gupta**

Director (RM & L)  
SAIL, India (I)



**M V Subba Rao**

CMD, KIOCL  
India



**Sauvick Mazumdar**

CEO, Sesa Goa Iron Ore  
Business (Vedanta Ltd.), India



**V R Sharma**

Managing Director, JSPL, India



**B P Pandey**

Mining Expert, JSW Steel, India



**Pawan Kakani**

Head Marketing (Domestic &  
Export), Essel Mining, India



**Dillip Kumar Mohanty**

CGM (Mining), OMC Ltd.,  
India



**Rajiv Kumar**

Sr. General Manager - Mining  
Fomento Resources, India



**Somesh Biswas**

Chief - Raw Materials Strategy  
Corporate Strategy & Planning  
Tata Steel, India



**Manish Kharbanda**

Group Advisor - New Mines  
Development, JSPL &  
President, PMAI, India



**R N Bhargava**

Chairman, Ecomen Laboratories  
Pvt Ltd., India



**Kapil Mantri**

Head- Corporate Strategy &  
Business Development,  
JSPL, India



**Rahul Mittal**

Chairman, Sponge Iron  
Manufacturer's Association,  
(SIMA), India



**Kanjanabha Bhattacharyya**

President & Managing Director,  
Outotec, India



**Sanjiv Garg**

Founder & CEO – Jindal  
Intellicom Limited, India

(I): Invited



# Speakers



**D P Deshpande**

Ex-Chairman of SIMA  
& Ex-MD of Tata Sponge,  
India



**N D Rao**

President, Orissa Metaliks Pvt Ltd,  
India



**Dr Hossein Etminan**

Sales & Marketing  
Manager, GolGohar Mining &  
Industrial Company, Iran



**Kaushalendra Prasad**

Director, Star Global LLC,  
Dubai



**V S Balarama Krishna**

CEO, Amalgam Steels Pvt Ltd,  
India



**Rajesh Gupta**

Director, Lloyds Group,  
India



**Shobhit Bagadiya**

Director, Bagadiya  
Brothers Pvt. Ltd.,  
India



**Sandeep Kalia**

Principal Analyst,  
Wood Mackenzie,  
India



**Hongmei Li**

Head of Editorial  
Mysteel, Singapore



**Abhijit Kulkarni**

Partner, Mckinsey &  
Company, India



**Anuj Singla**

VP - Equity Research,  
BofA Securities, India



**Isha Chaudhary**

Associate Director, CRISIL  
Research, India



**Nishtha Mukerjee**

Head of Research  
SteelMint, India



**Manish Agrawal**

Head of Statistics, SteelMint  
India

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Partner



Iran

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