

Organizer



Event host & country  
coordinator, Bangladesh



Supporting Associations



# BANGLADESH INTERNATIONAL TRADE SUMMIT

**STEEL • SCRAP • CEMENT • POWER**

**14th – 15th May 2024**  
**Hotel Pan Pacific Sonargaon**  
**Dhaka, Bangladesh**

Supporting Partner



Knowledge Partner



[www.steelmintevents.com](http://www.steelmintevents.com)

# Bangladesh economy

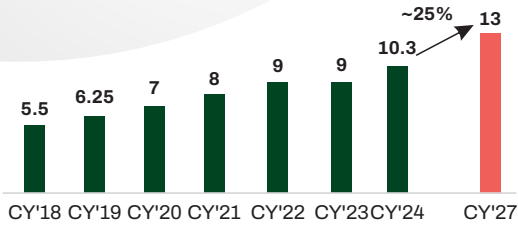
Bangladesh's economy is interlaced with potential, dynamism and resilience.

It was one of the fastest growing countries in the world, with an average growth rate of 7%. The country is now taking a futuristic approach through embracing sustainable solutions for industries and power generation.

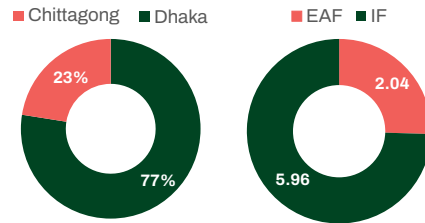
Steered by progression in infrastructure, construction & shipbuilding, the steel demand is expected to touch 15 mntpa by 2027. The cement industry, with its stable growth, is actively exploring opportunities to meet its clinker demand of 25 mtpa. While challenges for procurement of raw materials in the steel and cement industry necessitates imports, it also presents Bangladesh a bigger opportunity for regional collaboration. The 26k MW power sector is mostly dependent on Non renewables sources, though it is swiftly transitioning into clean and green energy.

# Bangladesh steel industry

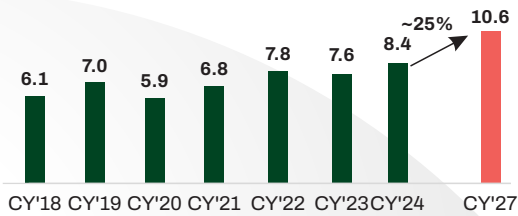
## Bangladesh : Crude steel capacity



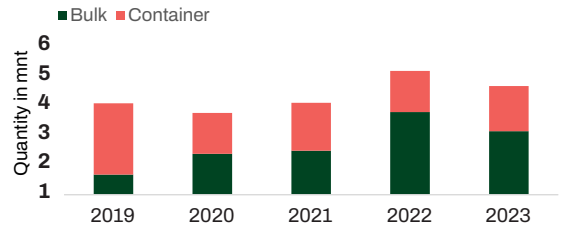
## Bangladesh: Melting furnace wise capacity and region wise mills



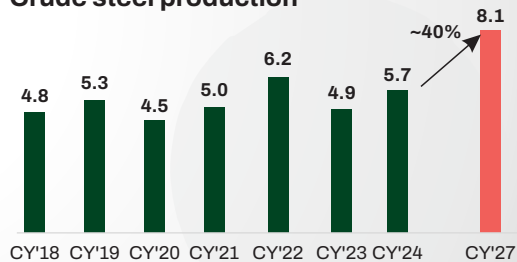
## Bangladesh : Steel Consumption



## Bangladesh ferrous scrap imports (2019-2023)

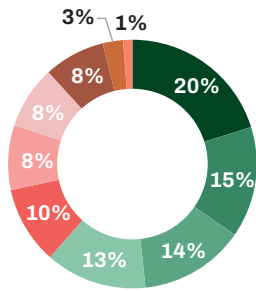


## Crude steel production



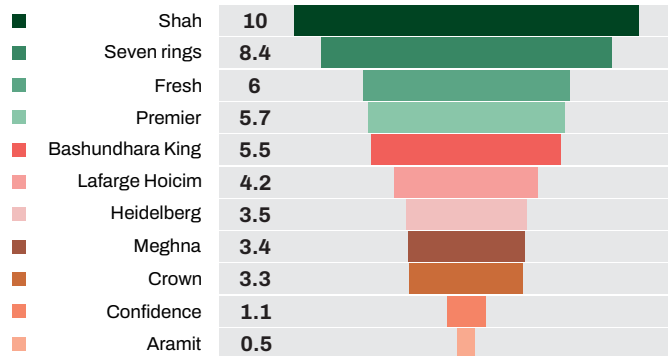
# Bangladesh cement & power industry

## Market share of major cement producers

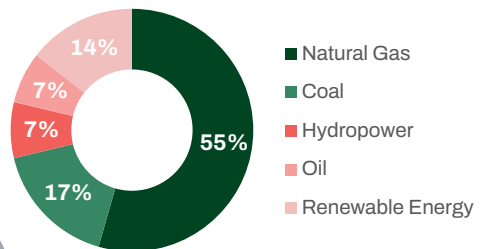


Source: EBLSL Research/ Industry Reports

## Production capacity of top producers (in Mnt)



## Bangladesh : Installed capacity of power



Source: BigMint



# About the conference

**BigMint (formerly SteelMint)** proposes to organise the 4th edition of our event- Bangladesh International Trade Summit - Sustainable Future.

Bangladesh, a strategically significant country for Asia-Pacific is emerging as a hotspot of growth through sustainable practices. The economic expansion is expected to encourage participation of more global companies and attract forex for the country.

The two-day conference shall bring together key stakeholders from steel, cement and power industries including industry leaders, policymakers, traders and investors. It shall provide a network for collaborative opportunities and a platform for discussion of trends and challenges in the market.



# Why Bangladesh?

- Bangladesh has had a robust economic growth averaging nearly **7%** in the last decade
- With a population of **172** million, Bangladesh presents a significant opportunity, offering a vast consumer market and a substantial pool of manpower.
- Bangladesh, which is of high geographic and strategic importance, is witnessing greater investments and collaborations from countries like **China, Japan, India, Korea** among others.
- The Ready-Made Garment Industry (RMG) is increasingly embracing solar energy as a sustainable power solution to align with compliance norms from Europe.
- Bangladesh's steel consumption is estimated to reach 10.6 million tons by 2027
- It is the second largest destination for ship dismantling in the world and is coming up with four **Green ship recycling** yards.
- It is eyeing diversification into other key industries apart from its major **textile** industry.
- The per capita steel consumption of **45kgs** is predicted to shoot up amidst greater infrastructural growth
- It also imports raw materials for cement, majorly clinker and other materials such as **limestone, gypsum, fly ash** etc.

# Topics of discussion

- **Bangladesh's Macro Economic Outlook** - Current capacity, policy & 2030 targets
- International availability of **Steel Raw Material Metallics** and source diversification
- **Flat Steel Market Dynamics** & import scenario
- Harnessing the **Potential of Green Ship Recycling**
- **Steel and Cement Demand** in Bangladesh's infrastructure growth
- **Cement Raw Material Procurement** & source diversification
- **Renewable Energy** as sustainable & secure power source
- Accessing the usage of **Nonrenewable Energy Sources** - Coal, gas, oil
- Technology and capex involved in **Renewable Energy Transition**
- **Regional Power Cooperation** - Bangladesh, India, Nepal



# What to expect

**300+**  
Participants

**10+**  
Sessions

**30+**  
Speakers

...





# Tentative schedule

14-05-2024 | Tuesday

09:30 - 10:15

Inaugural ceremony & conference commencement

10:30 - 11:30

**Bangladesh: Macroeconomic outlook - current policy climate & targets**

- Economic recovery path for new government amid forex crisis
- Government push for infrastructural growth (Steel, cement and power)
- Electricity crisis and its impact on industrial sector
- Steps the central bank is taking to ease liquidity crisis

11:30 - 12:00

Networking tea break sponsored by



12:00 - 13:30

**Main currents in ferrous scrap and metallics trade, availability concerns & options for import diversification**

- EU waste shipment regulations, Japanese exports to face constraints. High-grade supplies to be affected sooner than expected?
- Diversification of import sources, grade concerns, impact on logistics and prices

13:30- 14:30

Networking lunch

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14:30 - 15:30

### **Bangladesh's power sector at a crossroads**

- Capacity over 25,000 MW, consumption lower than 18,000 MW/year
- Heavy reliance on imports for electricity, LNG, coal, even NG (due to domestic depletion)
- Coal imports – a short-term or long-term solution?
- LPG imports – near-term outlook
- Where's the regulatory push for renewables?

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15:30 - 16:00

### **Networking tea break sponsored by**



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16:00 - 17:00

### **Global flat steel market dynamics & perspectives on imports**

- Easing rates and monetary policies to spur manufacturing, construction activities in 2024
- How is the global energy transition driving demand for flat steel products?
- Global HRC trade dynamics & outlook on Chinese exports
- Bangladesh's flat steel imports – key trends
- Renewable energy development in Bangladesh & flat steel growth potential
- Auto policy, domestic auto industry and potential growth in electric mobility

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17:00 - 18:00

### **Demand for steel, cement in driving Bangladesh's infrastructure growth**

- Current capacity and investment needs
- Policies needed to lure domestic, foreign investments
- Major Infrastructure projects in the pipeline
- Which sectors will propel steel and cement demand in the mid term?

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18:30 - 19:30

### **Success story**

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19:30 - 22:00

### **Cocktail & networking dinner**

09:30 - 10:30

### Fast-tracking Bangladesh's renewable energy growth: Prospects & problems

- How can govt. target of 2624 MW of renewable energy be achieved in the near term?
- Prospects of solar and bioenergy
- Investments in hydroelectric power at home and abroad – way forward
- Land acquisition hurdle to renewables development
- Technology & CAPEX requirements
- How to set the renewable tariff structure to compete with fossil-based power?

10:30 - 11:30

### Accessing conventional energy sources & prospects for regional cooperation

- Dwindling domestic gas reserves – the way forward
- Domestic coal mine developments & foreign investments
- Electricity and coal imports – emerging patterns of regional cooperation
- Strategies to replace costly fuel imports, enhancing domestic self-sufficiency

11:30 - 12:00

### Networking tea break sponsored by



12:00 - 13:30

### Harnessing the potential of green ship recycling

- Timeline for ship recyclers to ratify HongKong Convention
- 4 HKC-compliant yards in country – how many are in the pipeline?
- Cost hurdle in achieving HKC compliance – how will the domestic industry respond?
- Will the government boost the sector by paying for medical insurance of workers, easing taxes?
- Scrap generation potential from ship recycling – how are the domestic yards gearing up?

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13:30 - 14:30

**Networking lunch**

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14:30 - 15:30

**Raw material procurement challenges & source diversification in cement sector**

- Geopolitical impact on supply chains.
  - Analysing cost implications and optimising supply chains
  - Policies to boost sustainable procurement practices.
- 

15:30 - 16:00

**Networking tea break sponsored by**



16:00 - 17:30

**Next-Generation leadership: Shaping the future of cement, steel, and power industries**

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17:30 - 17:45

**Conference closure & vote of thanks**

# Chief Guest



**Mr. Nurul Majid Mahmud Humayun MP**  
Honourable Minister for Industries  
Government of the People's Republic of Bangladesh



# Esteemed Speakers



**Mr. Alhaj Sufi Mohamed  
Mizanur Rahman**  
Founder Chairman  
PHP Family, Bangladesh



**Mr. Aameir Alihussain**  
Managing Director  
BSRM Group  
Bangladesh



**H.E. Espen Rikter Svendsen**  
Ambassador of Norway,  
Bangladesh



Norway in Bangladesh  
Royal Norwegian Embassy in Dhaka



**Dr. Sumon Chowdhury**  
Chairman, RRM Group & Secretary General,  
Bangladesh Steel Manufacturers Association  
Bangladesh



**Mr. Humayun Rashid**  
Managing Director & CEO  
Energypac Power Generation Ltd.  
Bangladesh



**Mr. Mohammed Zahirul Islam**  
Managing Director, PHP Ship Breaking  
and Recycling Industries Ltd.  
Bangladesh





**Mr. Zain Nathani**

Managing Director  
Nathani Group of Companies, India



**Mr. Mohammad Firoze**

Steel Industry Analyst & Consultant  
Bangladesh



**Mr. Gaurav Mehta**

Director  
Best Oasis, UAE



**Mr. Furkaan Hossain**

Deputy Managing Director, Anwar Group  
Bangladesh



**Mr. Salehin Musfique Sadaf**

Director, Strategy & Transformation  
GPH Group Ltd, Bangladesh



**Mr. Shayaan Seraz**

Director, Elite Steel  
Bangladesh



**Mr. Vipin Garg**

Managing Director  
National Steel Ltd, New Zealand



**Mr. Imtiaz Uddin Chowdhury**

Head Sales & Marketing  
BSRM Group, Bangladesh



**Mr. Sanjoy Kumar Ghosh**

Head - Supply Chain Management  
BSRM Group, Bangladesh





**Mr. Yunus Hossain**  
CEO, Total Trade  
Bangladesh



**Mr. Abhijeet Mahanta**  
Sales & Marketing Director, South Asia  
Atlas Commodities Ltd., India



**Mr. Mollah Amzad Hossain**  
Editor, Energy & Power  
(Fortnightly Magazine), Bangladesh



**Mr. Shafiqul Alam**  
Lead Energy Analyst  
IEEFA, Bangladesh



**Mr. Abhijit Sur Roy Chowdhury**  
India Team Leader & Regional  
Chief Representative,  
C&D Steel International, India



**Mr. Dharmesh Jani**  
Founder & CEO  
Intellects Innovative Solutions Pvt Ltd,  
UK



**Mr. Rajib Maitra**  
Partner  
Deloitte, India



**Mr. Ranjit Kumar**  
Head-Sponge Iron Trading  
Tata International, India



**Dr. M Tamim**  
Dean, Bangladesh University of  
Engineering and Technology (BUET)  
Bangladesh





**Dr. Ijaz Hossain**

Former Dean, Bangladesh University of Engineering and Technology (BUET) Bangladesh



**Engr. Mizanur Rahman**

Former Member, BERG Bangladesh



**Dr Md Salim Uddin FCA**

FCMA, Professor-CU; Chairman-BHBFC & Union Bank Ltd, Bangladesh



**Dr Mushfiqur Rahman**

Climate and Energy Expert Bangladesh



**Ms. Bhawna Tyagi**

Programme Lead Council on Energy, Environment & Water India



**Mr. Alexander Hogeveen Rutter**

Manager, Research and Diligence Third Derivative India



**Mr. Denzil Swamy**

Manager EKI Energy Services Ltd India





# Sponsorship benefits

DELIVERABLES & BENEFITS	Principal	Platinum	Gold	Silver	Associate
Video Display during the Program	Yes (Max 3-5 min)	Yes (Max 3-5 min)	-	-	-
Reserved Gala Dinner Table	Exclusive	Exclusive	Reserved	Reserved	Reserved
Meeting Area	Reserved	-	-	-	-
Exhibition Stall	2 Premium Stalls (Reserved)	1 Stall	-	-	-
Advertisement in The Event Book	Premium	Premium	One Full Page	One Full Page	One Full Page
Complimentary Delegate Passes	8	6	4	3	2
Acknowledgment during the time of Conference	Yes	Yes	Yes	-	-
Company Profile & Logo in the Website as per Hierarchy	Top Tier	2nd Top	3rd	4th	5th
Company Logo on the Back-drop	Yes	Yes	Yes	Yes	Yes
Promotion through Emails & Social Media	Yes	Yes	Yes	Yes	Yes
Recognition on Promotional Materials as per Hierarchy	Yes	Yes	Yes	Yes	Yes
Insertions in the Delegate Kit (Gift/Brochure)	Yes	No	No	No	No

## Other Sponsorship Opportunities Available:

### DINNER SPONSOR

- ✓ Three Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Dinner Area
- ✓ Social Media Promotions

### DELEGATE KIT SPONSORSHIP

- ✓ Two Complimentary Passes
- ✓ Company logo to be printed on the delegate bag
- ✓ Logo on the Website
- ✓ Social Media Promotions

### NETWORKING LUNCH SPONSOR

- ✓ Two Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Lunch Area
- ✓ Social Media Promotions

### ADVERTISEMENT IN THE EVENT BOOK

- ✓ Full Page Advert in Event Book

### NETWORKING TEA SPONSOR

- ✓ Two Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Networking Area
- ✓ Social Media Promotions

*Note: In case of payment in BDT/INR, the above charges would be excluding RCM & taxes*

# Esteemed Sponsors

Principal Sponsor



Platinum Sponsor



Gold Sponsors



Silver Sponsor



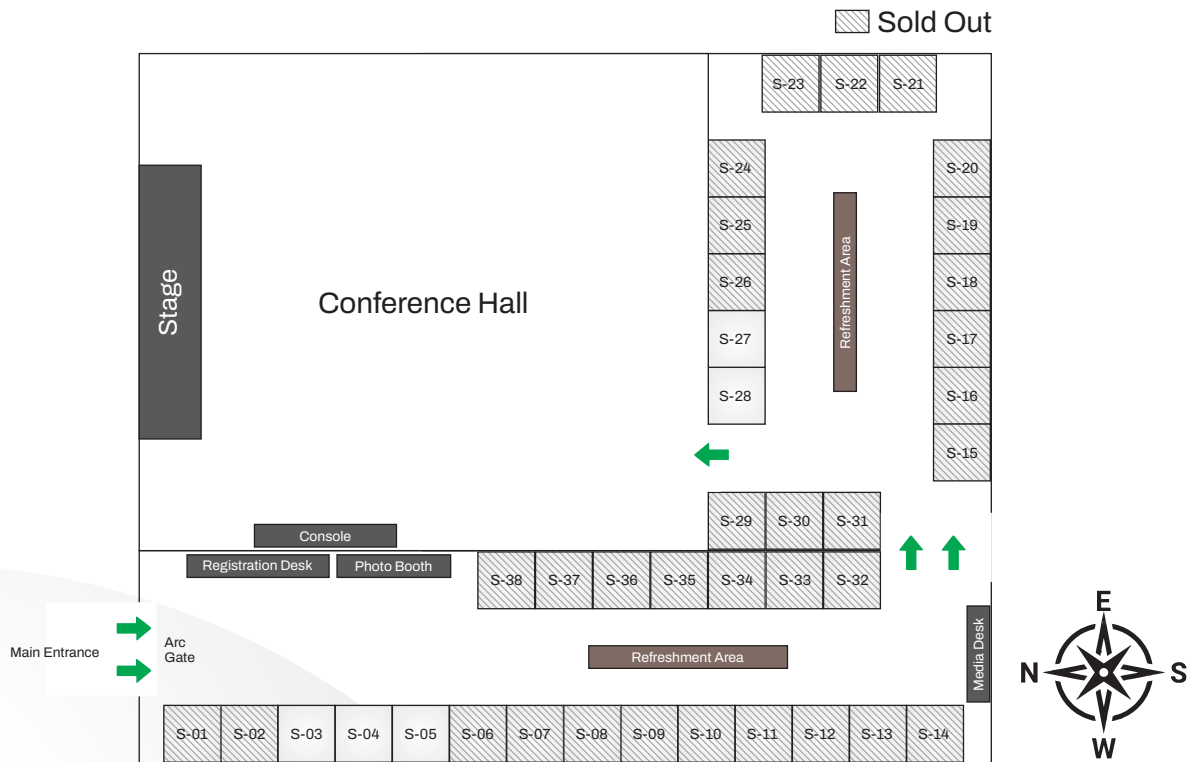
Networking Tea Sponsor



# Exhibitors



# Tentative exhibition layout



## Exhibition Benefits

Benefits	Space 64 Sq.ft
Company Logo in Events Website	Yes
Branding (Web e-mailers, social media)	Yes
Delegate Passes	2
Exhibition Space	8x8 feet
Facilities with the Stall	
Spotlights	2
3 Pin Electrical Socket	1
Table	1
Chairs	2
Waste Bin	1
Fascia Exhibitor Name (Vinyl) & Stall Number	Yes

# Glimpses of the past edition



20th-21st Sep'2022  
Bangladesh

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RAW MATERIAL  
CONFERENCE**  
Emerging Bangladesh

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Events







**4<sup>th</sup> BANGLADESH  
INTERNATIONAL  
TRADE SUMMIT**

## Delegate benefits



Attendance in  
all the sessions



Access to conference documents  
& speaker presentations



Delegate kit



Refreshment lunch & dinner

## CONTACT OUR **TEAM**

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**Register Now**

