



Formerly SteelMint / CoalMint



BANGLADESH  
**INTERNATIONAL  
TRADE SUMMIT**

**STEEL • SCRAP • CEMENT • POWER**

**14th – 15th May 2024**  
**Hotel Pan Pacific Sonargaon**  
Dhaka, Bangladesh

[www.steelminevents.com](http://www.steelminevents.com)

# Bangladesh economy

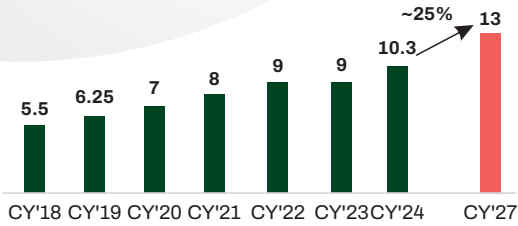
Bangladesh's economy is interlaced with potential, dynamism and resilience.

It was one of the fastest growing countries in the world, with an average growth rate of 7%. The country is now taking a futuristic approach through embracing sustainable solutions for industries and power generation.

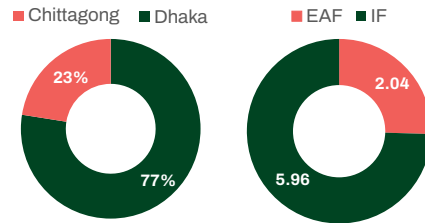
Steered by progression in infrastructure, construction & shipbuilding, the steel demand is expected to touch 15 mntpa by 2027. The cement industry, with its stable growth, is actively exploring opportunities to meet its clinker demand of 25 mtpa. While challenges for procurement of raw materials in the steel and cement industry necessitates imports, it also presents Bangladesh a bigger opportunity for regional collaboration. The 26k MW power sector is mostly dependent on renewable sources, though it is swiftly transitioning into clean and green energy.

# Bangladesh steel industry

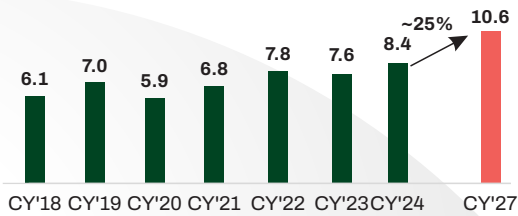
## Bangladesh : Crude steel capacity



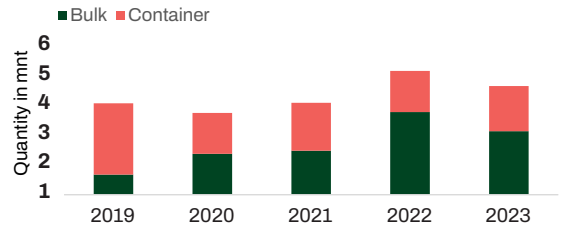
## Bangladesh: Melting furnace wise capacity and region wise mills



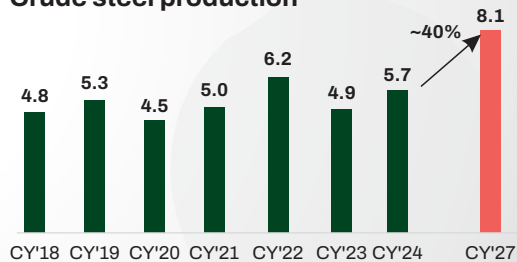
## Bangladesh : Steel Consumption



## Bangladesh ferrous scrap imports (2019-2023)

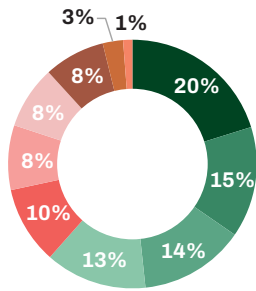


## Crude steel production



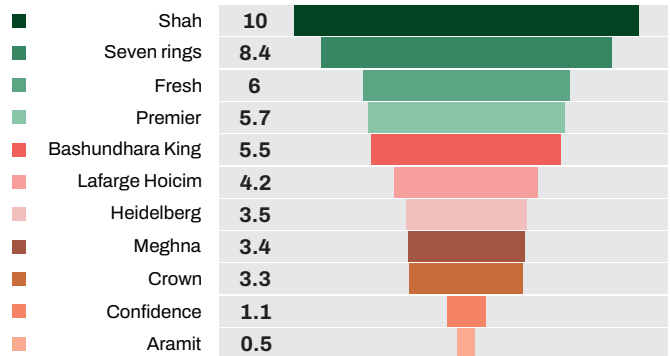
# Bangladesh cement & power industry

## Market share of major cement producers

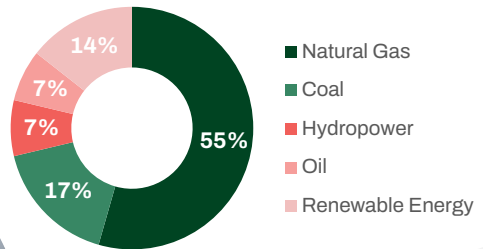


Source: EBLSL Research/ Industry Reports

## Production capacity of top producers (in Mnt)



## Bangladesh : Installed capacity of power



Source: BigMint



# About the conference

**BigMint (formerly SteelMint)** proposes to organise the 4th edition of our event- Bangladesh International Trade Summit - Sustainable Future.

Bangladesh, a strategically significant country for Asia-Pacific is emerging as a hotspot of growth through sustainable practices. The economic expansion is expected to encourage participation of more global companies and attract forex for the country.

The two-day conference shall bring together key stakeholders from steel, cement and power industries including industry leaders, policymakers, traders and investors. It shall provide a network for collaborative opportunities and a platform for discussion of trends and challenges in the market.



# Why Bangladesh?

- Bangladesh has had a robust economic growth averaging nearly **7%** in the last decade
- With a population of **172** million, Bangladesh presents a significant opportunity, offering a vast consumer market and a substantial pool of manpower.
- Bangladesh, which is of high geographic and strategic importance, is witnessing greater investments and collaborations from countries like **China, Japan, India, Korea** among others.
- The Ready-Made Garment Industry (RMG) is increasingly embracing solar energy as a sustainable power solution to align with compliance norms from Europe.
- Bangladesh's steel consumption is estimated to reach **15** million tons by 2027. Country consistently purchases scrap from international sources, importing **5** mntpa + scrap.
- It is the second largest destination for ship dismantling in the world and is coming up with four **Green ship recycling** yards.
- It is eyeing diversification into other key industries apart from its major **textile** industry.
- The per capita steel consumption of **45kgs** is predicted to shoot up amidst greater infrastructural growth
- It also imports raw materials for cement, majorly clinker and other materials such as **limestone, gypsum, fly ash** etc.

# Topics of discussion

- **Bangladesh's Macro Economic Outlook** - Current capacity, policy & 2030 targets
- International availability of **Steel Raw Material Metallics** and source diversification
- **Flat Steel Market Dynamics** & import scenario
- Harnessing the **Potential of Green Ship Recycling**
- **Steel and Cement Demand** in Bangladesh's infrastructure growth
- **Cement Raw Material Procurement** & source diversification
- **Renewable Energy** as sustainable & secure power source
- Accessing the usage of **Nonrenewable Energy Sources** - Coal, gas, oil
- Technology and capex involved in **Renewable Energy Transition**
- **Regional Power Cooperation** - Bangladesh, India, Nepal



# What to expect

**300+**  
Participants

**10+**  
Sessions

**20+**  
Speakers

...





# Sponsorship benefits

DELIVERABLES & BENEFITS	Principal	Platinum	Gold	Silver	Associate
Video Display during the Program	Yes (Max 3-5 min)	Yes (Max 3-5 min)	-	-	-
Reserved Gala Dinner Table	Exclusive	Exclusive	Reserved	Reserved	Reserved
Meeting Area	Reserved	-	-	-	-
Exhibition Stall	2 Premium Stalls (Reserved)	1 Stall	-	-	-
Advertisement in The Event Book	Premium	Premium	One Full Page	One Full Page	One Full Page
Complimentary Delegate Passes	8	6	4	3	2
Acknowledgment during the time of Conference	Yes	Yes	Yes	-	-
Company Profile & Logo in the Website as per Hierarchy	Top Tier	2nd Top	3rd	4th	5th
Company Logo on the Back-drop	Yes	Yes	Yes	Yes	Yes
Promotion through Emails & Social Media	Yes	Yes	Yes	Yes	Yes
Recognition on Promotional Materials as per Hierarchy	Yes	Yes	Yes	Yes	Yes
Insertions in the Delegate Kit (Gift/Brochure)	Yes	No	No	No	No

## Other Sponsorship Opportunities Available:

### DINNER SPONSOR

- ✓ Three Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Dinner Area
- ✓ Social Media Promotions

### DELEGATE KIT SPONSORSHIP

- ✓ Two Complimentary Passes
- ✓ Company logo to be printed on the delegate bag
- ✓ Logo on the Website
- ✓ Social Media Promotions

### NETWORKING LUNCH SPONSOR

- ✓ Two Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Lunch Area
- ✓ Social Media Promotions

### ADVERTISEMENT IN THE EVENT BOOK

- ✓ Full Page Advert in Event Book

### NETWORKING TEA SPONSOR

- ✓ Two Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Networking Area
- ✓ Social Media Promotions

*Note: In case of payment in BDT/INR, the above charges would be excluding RCM & taxes*

# Esteemed Sponsors

Principal Sponsor



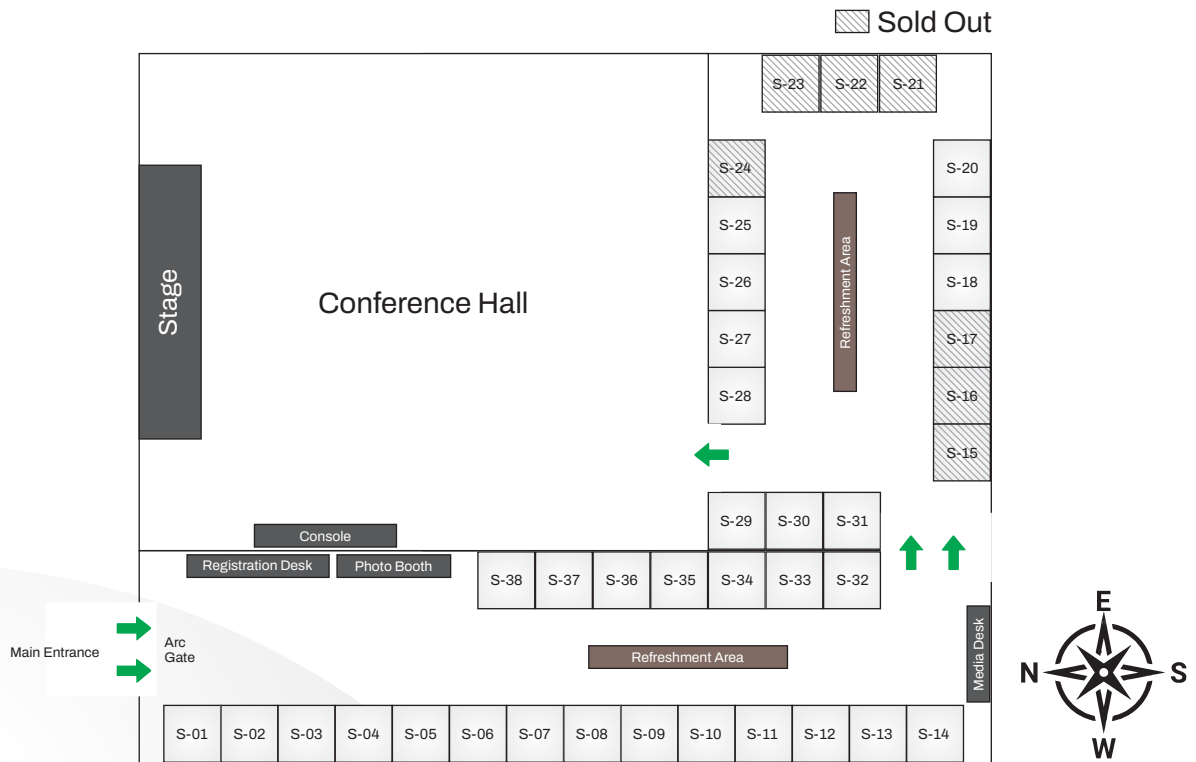
Silver Sponsor



# Exhibitors



# Tentative exhibition layout



## Exhibition Benefits

Benefits	Space 64 Sq.ft
Company Logo in Events Website	Yes
Branding (Web e-mailers, social media)	Yes
Delegate Passes	2
Exhibition Space	8x8 feet
Facilities with the Stall	
Spotlights	2
3 Pin Electrical Socket	1
Table	1
Chairs	2
Waste Bin	1
Fascia Exhibitor Name (Vinyl) & Stall Number	Yes

# Previous participants



and many more...

# Glimpses of the past edition



20th-21st Sep'2022  
Bangladesh

## 3rd STEEL & RAW MATERIAL CONFERENCE

Emerging Bangladesh

SCRAP • DRI • HRC • TECHNOLOGY

SteelMint®  
Events



# Previous edition media coverage



20th-21st Sep'2022  
Bangladesh

## 3rd STEEL & RAW MATERIAL CONFERENCE Emerging Bangladesh

SCRAP • DRI • HRC • TECHNOLOGY

### THE BUSINESS STANDARD

## Shaking off Covid lull, Bangladesh steel industry eyes global foothold

INDUSTRY - BANGLADESH

TBS REPORT

The Bangladesh steel industry looks to secure a foothold in the global market with the sector beginning to bounce back from pandemic-induced industry lull.

Bangladesh's steel industry is worth \$555,000 crore (\$6.5 billion) and the country is globally the second largest destination for scrap, ships and one of the largest ferrous scrap consumers with imports reaching 4,00,000 tonnes. Its steel melting capacity is expected to reach

12,00,000 tonnes by 2025, speakers said at the 3rd Steel & Raw Material Conference, Emerging Bangladesh, held in Chattogram on Tuesday.

ESM Group Managing Director Asimul Hossain said that the steel industry has gone through a very difficult time due to the coronavirus pandemic, which led to an overall cost increase, including in freight charges, raw materials and transport. Then came the Russia-Ukraine war, which pushed up energy prices.

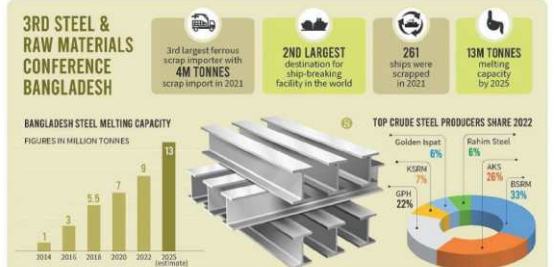
"Being a populous country, economic activities are always vibrant in Bangladesh, China or the South Asian countries. Yet people's lives

are affected by the high prices of food and goods. Demand for steel is slightly down at the moment due to rising prices of everything," he said, adding, "We want to meet the domestic needs of the country and capture the world market. We are moving towards that goal."

In the keynote speech, Subhadra Bose, managing director of Singapore's Inducto Asia Pvt. Ltd., said that between 2017 and 2020 HK prices ranged between \$500 and \$600 in Asia. Meanwhile, HBS scrap prices were ranging between \$300 and \$400. These price bands were maintained by lackluster global growth

and stable costs. "In 2021 the old price range was broken by a period of global steel deficit. Post-covid demand recovery was too slow for steel production to keep up. In 2022 we have seen a new paradigm as demand is rising at a pace developed economies due to a combination of factors, including high cost of capital and high cost of energy," he added.

Local and foreign experts spoke at several sessions at the conference on the current situation and prospects of iron and steel products used in the country and abroad, increase in cost of steel. **SEE PAGE 4 OF 1**



## THE BUSINESS STANDARD

### Ctg international steel conference in September

Date- 7 June 2022

Ahead of the event, a three-member Indian delegation is coming to Bangladesh on 4 June

### 3rd STEEL & RAW MATERIAL CONFERENCE Emerging Bangladesh

SCRAP • DRI • HRC • TECHNOLOGY

The 3rd International Steel Conference Emerging Bangladesh is going to be held in Chattogram city in September to bring industry leaders together with global suppliers to discuss technology, trends, and potential business opportunities.

The two-day conference - which will be attended by some 500 delegates representing 35 countries including Bangladesh - will kick off on 20 September at the Radisson Blu Chattogram.

Many countries including Germany, Australia, Turkey, India, Austria, Taiwan, China, Japan, and the USA will take part in the conference.

A large number of specialised industrial machine manufacturers, industrial consultants, steel product users, and engineers from various industry groups will attend.

Well known local companies such as PHP Family, ESM, GPI Steel, AKS Group, Golden Steel, Bahm Steel, Asmar Steel, and Metallurgica Steel will join the event.

The conference will focus on the quality of steel products, especially long and flat products, the security of steel raw materials and products, and the most successful and sustainable modern technologies.

A three-member delegation from India, led by Suresh Agarwal, director of the SteelIndia Group of India, is also coming to Bangladesh on 4 June. Agarwal will meet with all steel associations and various industrialists at the conference.

The conference will incorporate interactive panel discussions addressing various topics including the steel industry in Bangladesh, the future of the global steelmaking sector, new technologies, and government policies.

Foreign and local experts will speak in a number of special sessions on marketing policy, global raw material prices and ship recycling, especially the post-Russia-Ukraine war trade, and more.

Sufi Mohammed Mizanur Rahman, an Executive Fellow-Visiting Industrialist and Chairman of PHP Family, will inaugurate the two-day conference. NordMet Limited, a joint venture of India and Bangladesh, is going to manage the event.

### The Business Post

## 3rd STEEL & RAW MATERIAL CONFERENCE Emerging Bangladesh

Chattogram to host 3rd Int'l Steel Conference this September

Around 500 delegates from 35 countries will attend the conference at the Radisson Blu Chattogram Bay View hotel in the port city.

The 3rd International Steel and Raw Material Conference is going to be held in Chattogram on September 20-21, 2022. The conference will be held at the Radisson Blu Chattogram Bay View hotel in Chattogram. The conference will be attended by around 500 delegates from 35 countries. The conference will focus on the quality of steel products, especially long and flat products, the security of steel raw materials and products, and the most successful and sustainable modern technologies.

### The Business Post

## Steel & Raw Material Conference in Ctg on Sept 20-21

SteelMint Events will organize the International Conference Emerging Bangladesh on 20-21 September at the Radisson Blu Chattogram Bay View Hotel in Ctg.

SteelMint Events will organize the International Conference Emerging Bangladesh on 20-21 September at the Radisson Blu Chattogram Bay View Hotel in Ctg. The conference will be attended by around 500 delegates from 35 countries. The conference will focus on the quality of steel products, especially long and flat products, the security of steel raw materials and products, and the most successful and sustainable modern technologies.

### The Business Post

## 3rd STEEL & RAW MATERIAL CONFERENCE Emerging Bangladesh

20th-21st Sep'2022 Bangladesh

Sufi Mohammed Mizanur Rahman, founder and chairman of PHP Family, inaugurates the two-day long international conference at Hotel Radisson Blue in Chattogram.

The 3rd International Steel Conference Emerging Bangladesh is going to be held in Chattogram city in September to bring industry leaders together with global suppliers to discuss technology, trends, and potential business opportunities.

### চট্টগ্রামে দুদিনের আন্তর্জাতিক ইস্পাত সম্মেলন শেষ হলো

২০ সেপ্টেম্বর, ২০২২

৩য় ইস্পাত ও কাঁচামাল সম্মেলন বাংলাদেশে অনুষ্ঠিত হয়েছে।

৩য় ইস্পাত ও কাঁচামাল সম্মেলন বাংলাদেশে অনুষ্ঠিত হয়েছে।

৩য় ইস্পাত ও কাঁচামাল সম্মেলন বাংলাদেশে অনুষ্ঠিত হয়েছে।



# 4<sup>th</sup> BANGLADESH INTERNATIONAL TRADE SUMMIT

Organizer



Event host & country  
coordinator, Bangladesh



Knowledge  
partner



## Delegate benefits



Attendance in  
all the sessions



Access to conference documents  
& speaker presentations



Delegate kit



Refreshment lunch & dinner

## CONTACT OUR **TEAM**

### For Bangladeshi Companies

**Dilshad Ahmed**

dilshad.steel777@gmail.com  
dilshadctg@yahoo.com  
+880 17111 75888

Add. Yahiya Tower(3rd Floor) 335  
CDA Avenue, Lalkhan Bazar  
Chattogram, Bangladesh

### For Speakers Enquiry

**Vinamrata Jaisinghani**

vinamrata@bigmint.co  
+91 62637 51163

### For Sponsorship Enquiry

**Nitish Shukul**

nitish@bigmint.co  
+91 83693 62982

### For Exhibition Enquiry

**Ajeet Singh**

ajeet@bigmint.co  
+91 90092 22344

### For Delegate Enquiry

**Faizan Raza**

faizan@bigmint.co  
+91 9575 100430

Register Now

